

# Business Energy Saving Incentives

If your business is in the market for a lighting, HVAC or refrigeration energy efficiency upgrade, we can help make it happen.

We provide financial incentives for commercial customers, small industrial sites, and residential stratas to help shorten the payback period for simple, one-to-one retrofits.

For example, a lighting project that costs \$10,000 and saves 40,000 kWh annually\* (about \$3,600 per year on your electricity bill) will have a payback period of less than two years with the help of our incentive, compared to three years without it.

\*Estimate only

## Accurate incentives

We calculate your incentive using a number of variables, including:

- Your hours of operation
- How much energy your project saves
- The cost of your project

Plus, if your project has a longer payback period, you'll receive a larger incentive to offset the cost of the project. You'll be able to see your estimated incentive after you input your project details.

## How it works

We'll need to take a look at the project details after you submit your application. Make sure you wait until you receive approval from us prior to purchasing or removing equipment. Projects may be randomly selected for a site inspection before the application is approved or after the equipment is installed.



## Not sure where to start?

Consider enlisting the help of an industry expert. The BC Hydro Alliance of Energy Professionals is an independent network of registered contractors and distributors who can help you find ways to save. It's an excellent resource, especially if you don't have an energy manager or an electrician on staff.

Alliance members can help you plan and implement energy efficiency upgrades, and they know the ins and outs of the our incentives.

If you need help finding a qualified Alliance member for your project, visit [bchydro.com/referral](http://bchydro.com/referral).

## Is this right for your business?

To determine if our business incentive program is right for your business, enter your account number in the Business Program Eligibility Tool at [bchydro.com/eligibility](http://bchydro.com/eligibility).

On average, our incentives cover 35%\* of the cost of an energy efficiency upgrade.

\*Based on 2100 projects that took place from 2012 to 2015.

## Invoice requirements

To receive your incentive, submit invoices and supporting documents within 10 business days after the project is declared. Invoices must include the following information:

### INVOICE

ABC Project Management Co.  
123 Main Street  
Vancouver, BC V5H 4T8  
GST # 987654321

Sold to:  
Client X  
987 A Street  
Vancouver, BC V1A 2B3

4 Application number: PSPX150000  
5 Alliance distributor & ID: Distributor Co. (1234)  
6 Alliance installer & ID: Installer Co. (5678)

1 Invoice #: 000012345  
2 Date: August 1, 2014

Ship to: 3  
Client X  
987 A Street  
Vancouver, BC V1A 2B3

Qty 7	Model number 8	Description 9	Rate	Total price
10	IOPA4P32LWSC	4 lamp T8 high efficiency ballast	\$19.95	\$199.50
40	FO28/841XPLSSECO	4' 28W T8 SuperSaver lamps	\$3.95	\$158.00
2	LED exit sign		\$45.00	\$90.00
15	LED1ODP3OS830/20	LED Par30 dimmable	\$50.00	\$750.00
5	LED7W OMNI	7W LED A19 dimmable	\$20.00	\$100.00
		Labour		\$2,000.00
		10 Project management fee		\$500.00
			Subtotal	\$3,797.50
			11 GST (5%)	\$189.88
		Electric permit		\$100.00
		Eco Fees		\$25.00
			12 Total	\$4,112.38

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|---|--|
| <ol style="list-style-type: none"> <li>1. Invoice number as generated by you.</li> <li>2. Date the invoice was generated.</li> <li>3. Address of where the project took place.</li> <li>4. Incentive application number.</li> <li>5. Alliance distributor company name and ID number.</li> <li>6. Alliance installer company name and ID number (if applicable).</li> </ol> | <ol style="list-style-type: none"> <li>7. Quantity of the product installed.</li> <li>8. Model number of the product installed. Only model numbers listed in eCatalog for a qualifying configuration will be accepted.</li> <li>9. Detailed description of the product.</li> <li>10. Project management fee listed as a separate line item.</li> <li>11. GST listed as a separate line item.</li> <li>12. Total cost of the project. This includes materials, labour, permits, etc.</li> </ol> |
|---|--|

If there are products on the invoice that are not related to your project, you must clearly identify the products that you have declared in your application.

Email invoices and supporting documents to [pspx.invoices@bchydro.com](mailto:pspx.invoices@bchydro.com).

## Frequently asked questions

### APPLICATION

#### Do I need to register for the business energy saving incentive program every time I start a new application?

You only need to register once to generate your login information. Once you log in, you can create multiple applications. You can also add multiple sites to one application.

#### Why can't I find the configuration that I'd like to retrofit?

Incentives are only available for simple, one-for-one replacements. For example, you can replace 500 incandescent lightbulbs with 500 screw-in LEDs; however, the program isn't designed to accommodate complex redesign projects. Eligible configurations and products are listed at [bchydro.com/ecatalog](http://bchydro.com/ecatalog).

#### Can I make changes to my application?

After you submit an application for approval, some project details can't be changed. However, you can make changes to product quantities and project cost when you complete the declaration. If a completely different retrofit configuration is required, let us know immediately, before work begins. Any changes will recalculate your incentive.

#### Why did my incentive amount change?

If you made any changes to your scope of work or the inspector made changes based on their assessment, your incentive will be recalculated to reflect the changes.

## Apply today

For more information, call the business helpdesk at 604 522 4713 or 1 866 522 4713, or visit [bchydro.com/express](http://bchydro.com/express) to start your application.

### SITE INSPECTIONS

In order for BC Hydro to verify the electricity savings from our incentive programs, projects may be randomly selected for a site inspection before the application is approved and/or after the project is complete.

#### Who is It's On Electric?

It's On Electric has been selected as the contractor of choice to conduct inspections. Their employees follow our core values and protocol, and can be identified by their uniform and BC Hydro contractor photo ID.

#### How long do I have to wait for an inspection?

If your application has been selected for a pre-site inspection, It's On Electric will contact you to arrange a visit within a couple business days.

If the application has been selected for a post-site inspection, It's On Electric will contact you to schedule an inspection after we've received and reviewed your invoice.

#### How do I prepare for the site inspection?

It's On Electric will inspect the site based on the details you submit, so it's important that the application is as accurate as possible at each stage. We also strongly suggest that someone familiar with the project (you, or your Alliance distributor/contractor) is available to guide the inspector through the site.

There's a good chance your question about the business energy saving incentives is answered in this FAQ. For any other questions, call the business helpdesk at 604 522 4713 or 1 866 522 4713.

