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We will endeavor to answer questions in the session as time permits, additional or follow-up questions can be also be sent to bchydroregulatorygroup@bchydro.com. Thank you.

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Residential Rate Design Engagement Session





Workshop Agenda

Approximate Time	Item	Presenter
1:00 – 1:10pm	Virtual Workshop Procedures	Host
1:10 – 1:20pm	Opening Remarks	Keith Anderson Vice President, Customer Service
1:20 – 1:40pm	Background and Context	Anthea Jubb Senior Regulatory Manager, Tariffs
1:40 – 2:00pm	Jurisdiction Review	Anthea Jubb Senior Regulatory Manager, Tariffs
2:00 – 2:30pm	BC Hydro Residential Customers	Shiau-Ching Chou Rates and Program Manager
2:30 – 2:55 pm	Rate Design Concepts and Pricing	Rob Zeni Senior Regulatory Specialist
2:55 – 3:00 pm	Next Steps and Closing Remarks	Chris Sandve Chief Regulatory Officer

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Welcome

Keith Anderson

Vice President, Customer Service



Today's Objectives

- Provide information on the rate concepts we're exploring around residential rate design.
- Collect feedback to help shape our future residential rate designs and inform our application to the BC Utilities Commission.



BC Hydro's Mandate

- BC Hydro is a Crown corporation. Our mission is to safely provide our customers with reliable, affordable and clean electricity throughout the province
- BC Hydro supports electrification, including CleanBC goals
- BC Hydro provides its customers with affordable, fair and stable rates.
- We strive for economic efficiency in our rate designs to reduce the total overall cost of electricity and maximize the overall benefits of the electricity system





What is Rate Design?

Rate design refers to pricing, charges, terms and conditions of service





Why are we reviewing rate designs now?

- Changes in customer energy needs and expectations
- Changes in climate policy
- Changes in BC Hydro's costs, such as a reduction in the cost of new energy supply, and the potential need to invest in transmission and distribution infrastructure.



Engagement Plan for Rate Design



- Online survey
- Stakeholder session (May 19)
- Telephone townhalls
- Additional engagement



Background and context

Anthea Jubb

Senior Regulatory Manager, Tariffs



Regulatory Context

- Under the Utilities Commission Act, the BC Utilities Commission sets rates
- The current Residential Inclining Block Rate (i.e. residential conservation rate) design is approved by the BC Utilities Commission as part of Order No. G-62-20 until March 31, 2022
- As directed by the BC Utilities Commission, BC Hydro filed a report on March 26, 2021 with our progress and plans on residential rate design
- In that report, BC Hydro committed to filing a residential rate design application by February 2022, that will be informed by customer and
- 12 stakeholder input



Residential Rate Design History

- BC Hydro has changed our residential rate design only three times:
 - a declining block energy charge from 1958 to 1994, then
 - a flat energy charge from 1995 to 2008, then
 - an inclining block energy charge from 2008 to present.



Residential Inclining Block (RIB) Rate Background

- RS1101 Residential Inclining Block Rate, (RIB rate) accounts for 40% of BC Hydro's domestic revenue, 94% of residential sector revenue
- The 2002 Energy Plan provided policy direction for BC Hydro to introduce default rate designs with the overriding objective to promote energy conservation
- At that time, BC Hydro was facing an energy supply deficit, and new sources of energy were expensive
- The RIB Rate was implemented in 2008 to achieve energy conservation, by increasing bills for higher usage customers and decreasing bills for
- 14 lower usage customers



Residential Inclining Block Rate Design

Residential Inclining Block Rate Schedule 1101 =

Basic Charge (\$0.2080 / day)

+ Step 1 Energy Charge + Step 2 Energy Charge



Residential Inclining Block Rate Performance

- The Residential Inclining Block Rate Design met its objective of achieving energy conservation
- 2013 evaluation verified energy savings from the RIB Rate of up to 200 GWh/year in F2010, equivalent to 1% savings across the Residential Class
- A 2017 evaluation verified that by 2016 the RIB rate was no longer achieving new energy conservation

Sources: Appendix C-3B of BC Hydro's 2015 Rate Design Application Appendix AA of BC Hydro's F2021-F2022 Revenue Requirements Application



Customer and Stakeholder Feedback

- 2019 Union of BC Municipalities Resolution B73 to change the two-tier pricing due to its impact on home heating costs
- Letters from customers encouraging rate redesign to support electric vehicle charging and reduce the cost of electric home heating



December 2020 Customer Survey





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Rate Design Costs and Economics

- In addition to customer feedback, cost of service and economics are a foundational input to electric utility rate design
- Rate design applications to the BCUC must be justified on a cost of service and/or economic basis
- Aligning rate design with cost of service and economics is important to BC Hydro because it provides a framework to:
 - Ensure rates are fair to all customers
 - Provide economic benefits to ratepayers
 - Support financial sustainability and recovery of the revenue requirement



Fully Allocated Cost of Service Study and Rate design

Helps us understand our costs for each customer class

- These studies estimate how much of our total costs are associated with energy, demand and customer care
- In rate design, the concept of fairness relates to how well pricing reflect the utility cost of service
- Fully allocated cost of service studies help us assess fairness



BC Hydro's Costs of Service



BC Hydro's Economic Environment

Helps us assess economic efficiency

- Marginal costs provide an estimate of the cost (or savings) of one additional unit of output (energy or capacity)
- Rate design principles of economic efficiency call for the customers marginal price to reflect the utility's marginal costs
- Economically efficient rate design should reduce the overall cost of electricity and maximize the overall benefits of the electricity system



Energy Load Resource Balance in 2008

When the RIB rate was introduced, BC Hydro was in an energy deficit



- Bars represent existing and committed energy supply resources
- Dashed lines represent the load forecast
- Yellow area represents load forecast uncertainty band



Source: BC Hydro's 2008 Long Term Acquisition Plan

BC Hydro's Current Load Resource Balance Energy

We now expect to be in an energy surplus to about 2030





BC Hydro's Marginal Cost of Energy

Our reference price for energy is 3 to 5 c/kWh





BC Hydro's Rate Design Objectives

1. Affordability

Measured by bill impacts associated with a rate design

2. Economic Efficiency

Measured by how closely the energy charge reflects our marginal cost

3. Decarbonization

 Measured by how much the rate design encourages fuel switching from fossil fuels to clean electricity

4. Flexibility

 Measured by ability to respond to changes in the economic and policy environment and anticipate the need for greater product and service differentiation in rate design.

Feedback form question #1: What measures should we consider in assessing rate designs against our objectives?



Jurisdictional review

Anthea Jubb

Senior Regulatory Manager, Tariffs





Rate Designs and Benefits

Design	Benefits
 Flat energy charge plus fixed basic charge Same energy charge applies for all usage 	Bill, revenue and rate stabilityFlexibility to introduce additional voluntary rates
 Declining Block Energy Charge Lower energy charge applies for usage above a threshold 	Economic efficiency during energy surplusEncourage additional use
 Inclining Block Energy Charge Higher energy charge applies for usage above a threshold 	 Economic efficiency during energy deficit Encourage energy conservation
Time varying energy chargesEnergy charge varies over the day	Economic efficiency during capacity deficitShift usage out of peak demand times
 Demand charge Demand charge applies for highest power draw in the month 	Fair allocation of costsImproves utility fixed cost recovery



Comparable Canadian Utility Residential Rate Designs

Utility	Default Rate Structure	Energy Charge	Fixed Charge
BC Hydro	Residential Inclining Block Rate (RS 1101/2)	Inclining Block Step 2 threshold is 675kWh/ month	Approx. \$6/month
Hydro Quebec	Residential and Farm Rate D	Inclining Block Rate Step 2 threshold is 900 kWh/month	Approx. \$12/month
Manitoba Hydro	Residential Standard Rate	Flat rate	Approx. \$9/month for service below 200A, and \$18/month for service above 200A
Sask Power	Residential Rate	Flat rate	\$23/month for urban accounts, \$33/month for rural accounts
FortisBC	Residential Rate	Half-way thru 5-year transition from tiered to flat rate. Currently stepped rate with threshold of 800 kWh/month	Approx. \$19/month



Comparable Canadian Utility Basic Charge Comparison





Information as of April 2021

Residential Rate Designs in the US Pacific Northwest

Utility	Default Rate Structure	Energy Charge	Fixed Charge
Pacific Power	Residential	Inclining Block Rate Step 2 threshold is 1000 kWh/month	\$9.50/month
Portland General Electric	Basic service for residential and small business customers	Inclining Block Rate Step 2 threshold is 1000 kWh/month	\$11/month
Idaho Power Company	Residential Service Standard Plan	Inclining Block Rate Step 2 threshold is 800 kWh/month Step 3 threshold is 2000 kWh/month	\$5/month



US Example of Segmentation: Arizona Power Residential Service

Plan	Basic Charge (\$/month)	Energy Charge	Demand Charge	Availability
Time of Use choice	13	Seasonal and Daily Time of Use Peak pricing up to 24 c/kWh	N/A	 Higher usage accounts, e.g. larger single family
Time of Use Plus	13	Seasonal and Daily Time of Use Peak pricing up to 13 c/kWh	8 \$kW	homes (> 999 kWh/month)
Time of Use Max	13	Seasonal and Daily Time of Use Peak Pricing up to 9 c/KWh	17 \$/kW	 Accounts with customer side solar generation
Premier Choice	15	Flat energy Charge of 12.4 c/kWh	N/A	601-999 kWh/month, e.g. smaller single family homes
Lite Choice	10	Flat energy Charge of 11.7 c/kWh	N/A	< 600 kWh per month, e.g. apartments



US Example of Providing Rate Options: Georgia Power Residential Service

Plan	Description	Availability
Flat Bill Rate Schedule Flat-5	Fixed monthly bill = [Expected Monthly kWh * (Energy Charges) * (1+ Risk Adder %)] + Basic Service Charge Risk adder <=10 % No true up at end of years Fixed bill reset annually	Individually metered account with more than 12 months of history and a monthly flat bill > 25 \$/month
Plug in EV	Time of use pricing with super off peak price of 1 c/kWh, off peak price of 7 ck/kWh and on-peak price of 20 c/kWh Basic charge of \$12/month	Any residential service customer
Pre pay	No deposit, credit check or reconnection fees Basic charge of \$18/month Seasonal energy charge: 7.7 c/kWh summer, 5.4 c/kWh winter	Any residential service customer
Residential Service	Winter season: three step declining block energy charge Summer season: three step inclining block energy charge Basic charge of \$12/month	Any residential service customer



US Example of End Use Rate: Southern California Edison

Plan	Description	Availability
Time of Use Rate D-Prime	Seasonal and Daily time of use energy charge with lowest price after 9 pm Fixed monthly charge of \$12 Offers the lowest energy charges of any of this utility's four residential rate plans Intended to encourage decarbonization through electrification	 Exclusively for high usage accounts with one or more: plug in electric vehicle, electric heat pump for space conditioning and water heating, residential battery Requires verification of ownership or lease of the above

Examples of Time Varying Rates

Jurisdiction	Type of Rate	Deployment
Arizona, US (Arizona Public Service)	Time-of-day	Opt-in
Arizona, US (Arizona Public Service)	Three-part rate	Opt-in
California, US (PG&E, SCE, SDG&E)	Time-of-day	Default (2020)
Colorado, US (Fort Collins)	Time-of-day	Mandatory
Illinois, US (ComEd, Ameren Power Illinois)	Real-time pricing	Opt-in
Michigan, US (Consumers Energy)	Time-of-day	Default (2021)



Examples of Time Varying Rates -Continued

Jurisdiction	Type of Rate	Deployment
Michigan, US (Consumers Energy)	Time-of-day	Default (2021)
Oklahoma, US (OGE)	Variable peak pricing	Opt-in
Ontario, Canada	Time-of-day	Default
Québec, Canada (Hydro-Québec)	Peak-time rebate & Critical peak pricing	Opt-in
France	Time-of-day	Opt-in
Italy	Time-of-day	Default



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Residential Customers

Shiau-Ching Chou Rates & Program Manager

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Demographic Analysis

We've taken a customer centric view

- Use our customer data to inform our rate design process
- This information is helpful to:
 - Understand the unique needs of our customers
 - Measure our customer and business objectives
 - Understand how rate options impact customer segments differently



BC Hydro Territory



Rate Zone	# of Customers
Zone I	~1.9M
Zone IB	~500
Zone II	~5,000



Residential Rates

Rate Schedule	Description	Number of Customers	% of Customers	Revenue
1101	Zone I: Residential Service	1,856,165	98.56%	\$2,132M
1121	Zone I: Multiple Residential Service	1,251	0.07%	\$10M
1105	Zone I: Residential Service – Dual Fuel (closed)	5,646	0.30%	\$5M
1151	Zone I: Exempt Residential Service	14,581	0.77%	\$55M
1161	Zone I: Multiple Exempt Residential Service	14	0.00%	\$119K
1151	Zone IB: Residential Service	472	0.03%	\$850K
1107	Zone II: Residential Service	5,072	0.27%	\$7M
1127	Zone II: Multiple Residential Service	4	0.00%	\$15K



Residential Inclining Block rate customer characteristics



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Non-Electrically Heated House/Duplex Customers



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Electrically Heated House/Duplex Customers





Apartment Customers



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Low Income Customers





High Consuming Customers (>=30,000kWh/year)





Electric Vehicle Household Customers



Feedback form question #2: What other groups or segments should we look at and why?

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Rate design concepts

Rob Zeni

Senior Regulatory Specialist





Rate Design Concepts

We could redesign the default residential rate and introduce voluntary rates

Illustrative default rate design concepts:

- Maintain the inclining block rate
- Eliminate the inclining block rate
- Segment the residential rate class

Illustrative voluntary rate design concepts:

- Introduce voluntary whole home time varying rate
- Introduce voluntary end-use rates, such as electric vehicle charging and heat-pump rates



Preliminary Default Rate Design Concepts

We're seeking feedback on the following default rate design concepts

Default Rate Concepts	Description
Maintain the inclining block rate	 Rate concepts may include: Status quo Increase of Step1 / Step 2 threshold Reduced energy charges and increase the basic charge
Eliminate the inclining block rate	 Rate concepts may include: Flat rate and maintain basic charge Flat rate with increased basic charge Declining block rate
Residential rates by segment	Rate concepts may include:Different flat rates based on annual consumption

Forecast Revenue Neutrality is maintained in all pricing scenarios.

This refers to calculating the energy rates and basic charges so that the target revenue from the residential rate class is achieved, resulting in no impact to other rate classes.



Concepts that Maintain the Inclining Block Rate Structure

Illustrative pricing

Default Rate Concepts	Threshold (kWh per month)	Step 1 Rate (¢ / kwh)	Step 2 Rate (¢ / kwh)	Step 3 Surcharge Rate (¢ / kwh)	Basic Charge (¢ / day)
Status quo	675	9.41	14.10	N/A	20.80
Increase of Step1 / Step 2 threshold	900	10	14.5	N/A	20.80
Reduced energy charges and increased the basic charge	675	8.5	11.5	N/A	63



Maintaining the Inclining Block Rate: Considerations

- Depending on the design, a continuation of the inclining block rate design may:
 - Continue to encourage energy conservation
 - Minimize bill impacts of rate redesign
 - Discourage electrification

Feedback form question #3: Do you support BC Hydro advancing rate design concepts that maintain the inclining block rate for further development? Are there additional options related to the inclining block rate you would like to see analyzed?

Concepts that Eliminate the Inclining Block Rate Structure

Illustrative pricing

Default Rate Concepts	Thr (k) m	eshold S Wh per onth)	Step 1 Rate (¢ / kwh)	Step 2 Rate (¢ / kwh)	Basic Charge (¢ / day)
Status Quo		675	9.41	14.10	20.80
	Threshold	Step 1 Rate	Step 2 Rate	Step 3 Rate	Basic Charge

Default Rate Concepts	(kWh per month)	(¢ / kwh)	(¢ / kwh)	(¢ / kwh)	(¢ / day)
Declining Block Rate	675 / 2500	12	10	9	20.80

Default Rate Concepts	Flat Rate (¢ / kwh)	Basic Charge (¢ / day)
Flat rate and no change to basic charge	11.5	20.80
Flat rate and triple basic charge	10	63



Eliminate the Inclining Block Rate: Considerations

- Depending on the design, eliminating the inclining block design may:
 - Improve bill and revenue stability by reducing high winter heating bills
 - Improve affordability of electric heat
 - Support decarbonization by removing a disincentive to electrify
 - Improve economic efficiency by moving the energy charge closer to marginal costs
 - Increase bills for some customers

Feedback form question #4: Are you interested in BC Hydro further developing rate design concepts that eliminate the inclining block rate? Are there additional options for eliminating the inclining block rate you would like to see analyzed?



Concepts that Segment the Residential Class

Illustrative Pricing

Default Rate Concepts	Threshold (kWh per month)	Step 1 Rate (¢ / kwh)	Step 2 Rate (¢ / kwh)	Basic Charge (¢ / day)
Status Quo	675	9.41	14.10	20.80

Default Rate Concepts	Flat Rate (¢ / kwh)	Basic Charge (¢ / day)
Flat rate for Customers < 8,000 kWh per year	9.5	20.80
Flat rate for Customers 8,000 to 20,000 kWh per year	11.5	20.80
Flat rate for Customers > 20,000 kWh per year	12.5	20.80



Segment the rate class: Considerations

- Depending on the design, segmenting the rate class may:
 - Improve flexibility by allowing for greater service differentiation across the rate class bill
 - Improve affordability for lower usage accounts
 - Be considered unfair to customers in segments that that have a higher rate

Feedback form question #5: Are you interested in BC Hydro further developing rate design concepts that segment the rate class? Are there additional options for segmenting the rate class you would like to see analyzed?



Preliminary Voluntary Rate Design Concepts

We're seeking feedback on the following voluntary rate design concepts

Voluntary Rate Concepts	Description
Whole-home time varying rates	 Rate concepts may include: Seasonal time varying rates Weekday / weekend time varying rates Traditional (peak, off-peak, super off-peak) time varying rates or simple day / night rates Critical peak period pricing
End-use rates, such as electric vehicle charging and heat-pump rates	 Rate concepts may include: Seasonal time varying rates Weekday / weekend time varying rates Traditional (peak, off-peak, super off-peak) time varying rates or simple day / night rates Discounted rate based on end use



Voluntary Whole Home Time Varying Rate

Traditional time varying rate with peak, off-peak and super off-peak illustrative pricing





Voluntary time varying rates: Considerations

- Depending on the design, voluntary time varying rates may:
 - Improve flexibility by allowing for greater service differentiation across the rate class
 - Improve affordability by reducing bills for customers who can shift when they use electricity
 - Improve economic efficiency by sending a price signal to shift demand from peak periods to minimize required transmission and distribution investments
 - Reduce utility revenue, which can be offset by utility savings on transmission and distribution

Feedback form question #6: Are you interested in BC Hydro further developing rate design concepts for time varying rates? Are there additional options for time varying rates you would like to see analyzed?



Voluntary End Use Time Varying Rate

Simple Overnight Rate for end uses such as electric vehicle charging





Voluntary end use rates: considerations

- Depending on the design, voluntary end use rates may:
 - Improve economic efficiency by sending a price signal to reduce peak demand and minimize required transmission and distribution investments
 - Support decarbonization by encouraging electric vehicle adoption and heat pump adoption
 - Be perceived as unfair by customers who cannot participate as they do not have the end use technology

Feedback form question #7: Are you interested in BC Hydro further developing end use rates? Are there additional options for end use rates you would like to see analyzed?



Other considerations

Feedback form question #8: Are there any other rate design concepts we didn't mention today that you would like us to explore?

Feedback form question #9: Are there any rate concepts that you feel may require program support (marketing and outreach, educational materials, financial incentives, technology incentives) in order to be effective?



Closing remarks Chris Sandve Chief Regulatory Officer



Engagement Plan for Rate Design



- Online survey
- Stakeholder session (May 19)
- Telephone townhalls
- Additional engagement

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We'd love to hear more from you.

- Complete the online Feedback Form this week
- Join us for additional engagement





Closing Remarks: Key Contacts and Process

- BC Hydro values your participation and feedback on our rate designs
- Please contact BC Hydro Regulatory Group with any questions about the regulatory or engagement process: <u>bchydroregulatory@bchydro.com</u>
- Remember to submit your feedback by June 02, 2021
- The link to the online feedback form is:

https://bchydro.ca1.qualtrics.com/jfe/form/SV_8kqmM9K9t03OeLc





