

Power Smart Partner Program

Energy Performance Contracts

Under the Power Smart Partner Program, a unique offer has been developed for customers considering entering into an Energy Performance Contract (EPC), with an Energy Services Company (ESCO) for their energy efficiency projects.

An EPC is an agreement with an ESCO that enables building owners to carry out infrastructure upgrades without financial risk or capital dollars and pay for the project from energy savings. This option has been developed for projects that have multiple facilities that require energy efficiency upgrades.

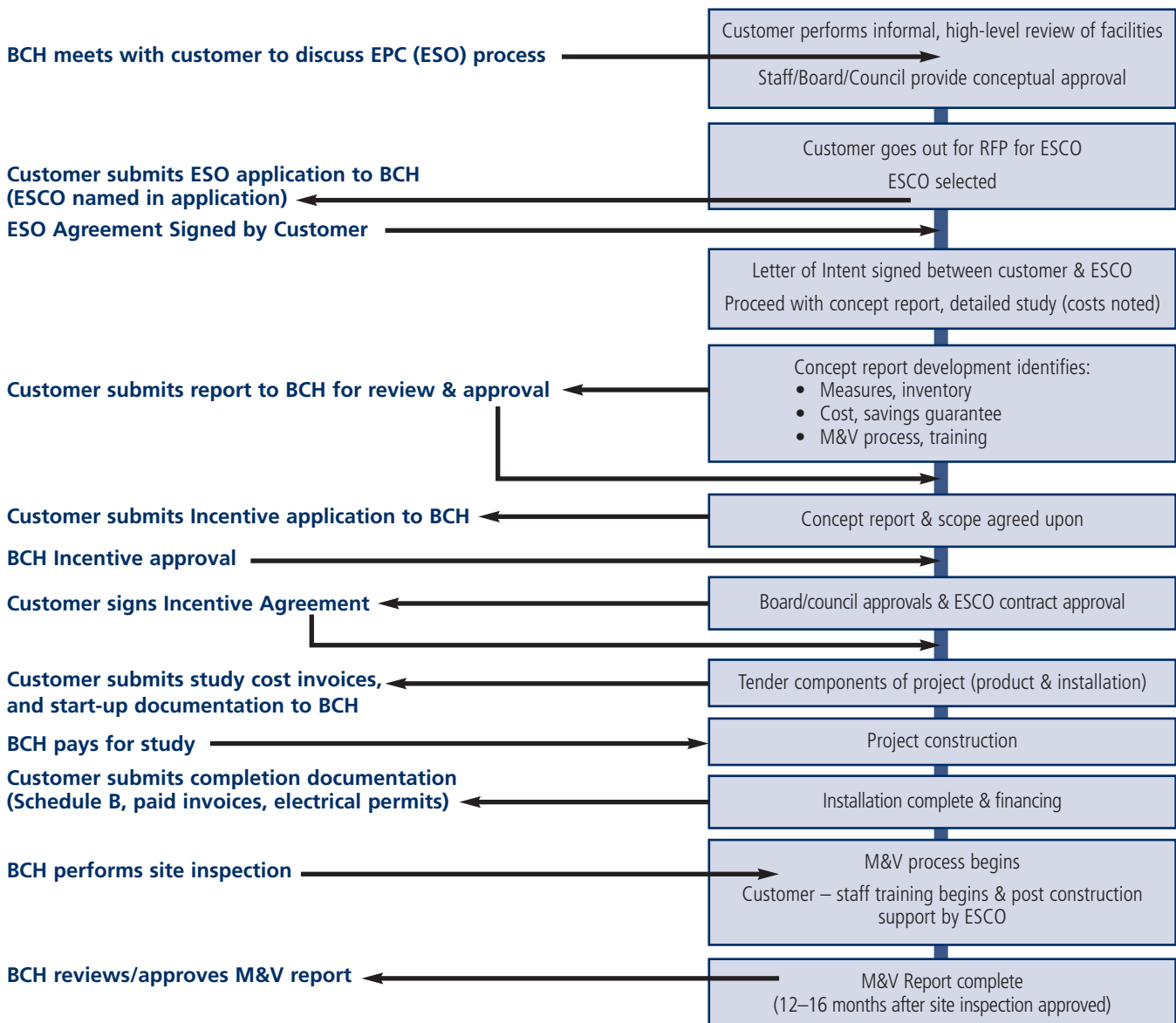
Power Smart Partner Funding Available

By participating through EPC you now have access to Power Smart Partner funding through the:

- Energy Saving Opportunity (ESO) funding which can be used towards cost of the initial concept report; and
- Incentive Fund for facilities with savings under 0.1 GWh/year, with an overall bundled project savings of 0.3 GWh/year minimum.

EPC/ESCO Stages & Points of Contact

Outlined below are the stages of the EPC process, and the corresponding points of contact between the customer and BC Hydro (BCH). This provides you with a high-level understanding of the steps involved. For details on documentation required during the application processes and payment stages, refer to the Power Smart agreement and your Key Account Manager.



Refer to Power Smart agreement for full details on documentation required, payment schedule and M&V requirements.

Being Power Smart makes business sense.

