



## Make Energy Efficiency a Top Priority

*Dollars to Sense energy management workshops, offered by Natural Resources Canada, allow you to explore the latest in energy management techniques while networking and sharing ideas with business, utility and government representatives.*

### Energy Management Planning

Tuesday, October 20, 2009

### Energy Efficiency Financing

Wednesday, October 21, 2009

Sandman Hotel Vancouver Airport (Pacific & Robinson Room)  
3233 St. Edwards Drive  
Richmond, BC V6X 3K9

**Energy Management Planning** is a full-day workshop that will help you create and implement an energy management plan for your organization. Learn how to

- identify characteristics of organizations that are successful in managing energy
- assemble an energy management team
- build a strategic framework for energy management using an energy management plan template
- develop cost-saving energy management solutions for the short and long term
- access programs that can help you take advantage of these opportunities

#### Who should attend?

Senior managers and executives, energy champions/managers, plant and process engineers, financial operations managers and controllers, energy service providers.

Brian O'Donnell and Patricia Baker of Prism Engineering Ltd. will lead this workshop.

**Energy Efficiency Financing** is a full-day workshop that will help you increase your skills to obtain funding for your energy efficiency projects. Learn how to

- understand the ways energy efficiency projects create financial value
- identify energy and non-energy project benefits
- build and present a business case for your project
- understand the basics of third-party financing mechanisms such as energy performance contracting
- analyze your energy project for net present value, internal rate of return and other financial parameters using an Excel<sup>®</sup>-based tool provided at the workshop

#### Who should attend?

Financial operations managers, energy champions/managers, building managers, operating engineers, maintenance and production supervisors.

Brian O'Donnell and Patricia Baker of Prism Engineering Ltd. will lead this workshop.

#### Basic registration fee:

\$340 per workshop

#### Fee for additional workshop or participant from the same organization:

\$255 per workshop

(To qualify for a discount, registration must occur on the same on-line form.)

**Register Now** at [oee.nrcan.gc.ca/workshops](http://oee.nrcan.gc.ca/workshops) or contact Geneviève Thachik at 613-943-2361 or [genethac@nrcan.gc.ca](mailto:genethac@nrcan.gc.ca), or Stephanie Roy at 613-996-0763 or [steroy@nrcan.gc.ca](mailto:steroy@nrcan.gc.ca) for more information.