EFFECTIVE APRIL 21, 2011

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For more information, call 1866 522 4713.

LINEAR FLUORESCENT LIGHTING

| Existing Technology | Product Replacement Description | Incentive (\$) |
|------------------------|--|----------------|
| Per Existing Lamp—inc | rentives are calculated per lamp | |
| T12 magnetic ballast | | |
| 2' lamp | 2' 17 W T8 lamp, electronic ballast | \$7 |
| 3' lamp | 3' 25 W T8 lamp, electronic ballast | \$12 |
| 4' lamp | 4' 32 W T8 lamp, electronic ballast | \$10 |
| | 4' 32 W T8 lamp dimmable ballast with control | \$15 |
| | 4' 30 W or less T8 lamp, electronic ballast | \$13 |
| | 4' 30 W or less T8 lamp dimmable ballast with control | \$20 |
| | Delamped per 4' T12 lamp | \$10 |
| T12 electronic ballast | or T8 magnetic ballast | |
| 4' lamp | 4' 30 W or less T8 lamp, electronic ballast | \$8 |
| | 4' 32 W T8 lamp, electronic ballast | \$5 |
| | Delamped per 4' T12 lamp or 4' T8 lamp | \$10 |
| T8 lamp | | |
| 4' T8 lamp | 4' 30 W or less T8 lamp | \$2 |
| 8' T8 lamp | 8' 57 W or less T8 lamp | \$1 |
| Per Existing Luminaire | —incentives are calculated per luminaire | |
| T12 HO, magnetic balla | st | |
| 4' 2 lamp H0 | 4' 30 W or less T8, 2 lamps, electronic ballast | \$40 |
| | 4' 32 W T8, 2 lamps, electronic ballast | \$40 |
| 8' 2 lamp H0 | 4' 32 W T8, 4 lamps, electronic ballast | \$45 |
| | 4' 30 W or less T8, 4 lamps, electronic ballast | \$50 |
| | 8' 59 W lamp T8, 2 lamps, electronic ballast (High Ballast Factor) | \$40 |
| | 2, 4' 28 W T5, 2 lamps | \$45 |
| | 4' 54 W T5HO, 2 lamps | \$45 |
| 8' 2 lamp H0 | 8' 86 W T8H0, 2 lamps, electronic ballast (cold temperature) | \$60 |
| (cold temperature) | | |
| T8 electronic ballast | | |
| 4' 4 lamp (to T5) | 4' 51 W or less T5H0, 1 lamp | \$85 |
| | 4' 54 W T5H0,1 lamp | \$80 |
| | 4' 26 W T5, 2 lamps | \$80 |
| | 4' 28 W T5, 2 lamps | \$50 |

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LINEAR FLUORESCENT LIGHTING

| Existing Technology | Product Replacement Description | Incentive (\$) |
|------------------------|--|----------------|
| T12 magnetic ballast | | |
| 2' 4 lamp (to T5) | 2° 24 W T5H0, 1 lamp | \$75 |
| | 2' 40 W TT5, 1 lamp | \$60 |
| | 2′ 50 W TT5, 1 lamp | \$30 |
| | 2° 14 W T5, 2 lamps | \$70 |
| | 2° 25 W TT5, 2 lamps | \$30 |
| 4' 4 lamp (to T5) | 4' 51 W or less T5H0, 1 lamp | \$100 |
| | 4′ 54 W T5H0, 1 lamp | \$95 |
| | 4' 26 W T5, 2 lamps | \$100 |
| | 4' 28 W T5, 2 lamps | \$95 |
| 8' 1 lamp | 4° 32 W T8, 2 lamps, electronic ballast | \$15 |
| | 4′ 30 W or less T8, 2 lamps, electronic ballast | \$20 |
| 8' 2 lamp | 4' 32 W T8, 4 lamps, electronic ballast | \$25 |
| | 4′ 30 W or less T8, 4 lamps, electronic ballast | \$30 |
| | 8° 59 W T8, 2 lamps, electronic ballast | \$15 |
| | 8° 57 W or less T8, 2 lamps, electronic ballast | \$20 |
| T12 electronic ballast | | |
| 8' 1 lamp | 4′ 30 W or less T8, 2 lamps, electronic ballast | \$30 |
| | 4′ 32 W T8, 2 lamps, electronic ballast | \$25 |
| 8' 2 lamp | 4′ 30 W or less T8, 4 lamps, electronic ballast | \$35 |
| | 4' 32 W T8, 4 lamps, electronic ballast | \$25 |
| | 8' 57 W or less T8, 2 lamps, electronic ballast | \$25 |
| | 8° 59 W T8, 2 lamps, electronic ballast | \$15 |
| For Stairwell Only | | |
| T12 magnetic ballast | | |
| 2' 2 lamp | 2° 17 W T8, 2 lamps, electronic ballast, bi-level | \$50 |
| 4' 1 lamp | 2' 17 W T8, 2 lamps, electronic ballast, bi-level | \$45 |
| 4' 2 lamp | 4' 32 W T8, 2 lamps, electronic ballast, bi-level (low ballast factor) | \$80 |
| CFL | | |
| 2x26 W | 4' 32 W T8, 2 lamps, electronic ballast, bi-level (low ballast factor) | \$60 |

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| Existing Technology | Product Replacement Description | Incentive (\$) |
|----------------------|---|--|
| Incandescent | | |
| Incandescent | 2' 14 W T5, 2 lamps | \$160 |
| Luminaire (> 100 W) | 4' 26 W T5, 2 lamps | \$125 |
| | 4' 28 W T5, 2 lamps | \$125 |
| | Compact Fluorescent ≥ 42 W – Hardwired | \$70 |
| | Compact Fluorescent ≥ 42 W – Screw In | \$10 |
| | 2' 17 W T8, 2 lamps, electronic ballast | \$20 |
| | 3′ 25 W T8, 2 lamps, electronic ballast | \$20 |
| | 4′ 32 W T8, 2 lamps, electronic ballast | \$20 |
| | 4′ 30 W or less T8, 2 lamps, electronic ballast | \$22 |
| | Metal Halide ≥ 39 W and < 150 W | \$40 |
| Incandescent | 3 Way Compact Fluorescent | \$10 |
| Luminaire (≤ 100 W) | | |
| Incandescent | Compact Fluorescent – Screw In < 20 W (GU 24 and medium base) | \$5 |
| Luminaire (≤ 60 W) | Compact Fluorescent – Pin-based Luminaire < 20 W per socket | \$50 |
| | Compact Fluorescent GU 24 Luminaire < 20 W per socket | \$50 |
| | Cold Cathode Lamp ≤ 13 W | \$5 |
| | Compact Fluorescent Dimmable ≤ 27 W | \$10 |
| | LED Hardwired ≤ 15 W | \$45 |
| Incandescent 40W-60W | LED Screw In (450-1000 lumens) | \$35 |
| Incandescent | LED Screw In (< 450 lumens) | \$10 |
| Luminaire (< 40 W) | | |
| Halogen | | |
| MR16 (> 20 W) | LED MR16 (≥ 200 lumens) | \$11 |
| Reflector (≤ 60 W) | LED Reflector Lamp (< 600 lumens) | \$35 |
| | LED Hardwired ≤ 15 W | \$35 |
| Reflector (> 60 W) | LED Hardwired > 15 W | \$45 |
| and (≤ 100 W) | LED Reflector Lamp (600-1000 lumens) | \$45 |
| Reflector (≤ 100 W) | Cold Cathode Reflector ≤ 20 W | \$5 |
| | Compact Fluorescent Reflector Lamp < 42 W (GU 24 and medium base) | \$5 |
| | Compact Fluorescent Pin-based Luminaire < 42 W per socket | \$50 |
| | Compact Fluorescent GU 24 Luminaire < 42 W per socket | \$50 |
| | | The second secon |

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| Existing Technology | Product Replacement Description | Incentive (\$) |
|------------------------|---|----------------|
| Exit Signs | | |
| Incandescent Exit Sign | LED Retrofit Kit | \$45 |
| | LED Replacement Lamps (two required) | \$20 |
| | LED Exit Sign | \$55 |
| | Energy Free Exit Sign | \$45 |
| CFL Exit Sign | LED Retrofit Kit | \$15 |
| | LED Replacement Lamps (two required) | \$15 |
| | LED Exit Sign | \$20 |
| | Energy Free Exit Sign | \$20 |
| High Pressure Sodium | | |
| 50 W | LED Luminaire or Retrofit Kit ≤15 W | \$55 |
| 70 W | Induction Luminaire or Retrofit Kit ≤ 40 W | \$60 |
| | LED Luminaire or Retrofit Kit ≤ 40 W | \$60 |
| | 4' 32 W T8, 2 lamps, electronic ballast | \$45 |
| | 4' 54 W T5H0, 1 lamp | \$35 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 50 W Pulse Start Metal Halide (electronic) | \$40 |
| | High Pressure Sodium, lamp and ballast | |
| | 50 W High Pressure Sodium (electronic) | \$40 |
| 100 W | Induction Luminaire or Retrofit Kit ≤ 80 W | \$60 |
| | LED Luminaire or Retrofit Kit ≤ 80 W | \$60 |
| | 4' 54 W T5H0, 1 lamp (overlit) | \$80 |
| | 4' 32 W T8, 2 lamps, electronic ballast (overlit) | \$90 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 70 W Pulse Start Metal Halide (electronic) | \$60 |
| | High Pressure Sodium, lamp and ballast | |
| | 70 W High Pressure Sodium (electronic) | \$65 |

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| 150 W High Bay Fluorescent ≤ 110 W Induction Luminaire or Retrofit Kit ≤ 110 W LED Luminaire or Retrofit Kit ≤ 110 W 4′ 54 W 75HO, 2 lamps Pulse Start Metal Halide, lamp and ballast 100 W Pulse Start Metal Halide (lectronic) 100 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) 200 W Induction Luminaire or Retrofit Kit ≤ 130 W LED Luminaire or Retrofit Kit ≤ 130 W Pulse Start Metal Halide (lectronic) 175 W Pulse Start Metal Halide (lectronic) 175 W Pulse Start Metal Halide (lectronic) 150 W High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) 175 W Pulse Start Metal Halide (lectronic) 150 W High Pressure Sodium (electronic) 150 W High Say Fluorescent < 210 W Induction Luminaire or Retrofit Kit ≤ 180 W LED Luminaire or Retrofit Kit ≤ 180 W Pulse Start Metal Halide (lectronic) 175 | Existing Technology | Product Replacement Description | Incentive (\$) |
|--|---------------------|---|----------------|
| LED Luminaire or Retrofit Kit < 110 W \$65 4' 54 W T5HO, 2 lamps \$80 Pulse Start Metal Halide, lamp and ballast 100 W Pulse Start Metal Halide (electronic) \$90 High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) \$90 Induction Luminaire or Retrofit Kit < 130 W \$125 LED Luminaire or Retrofit Kit < 130 W \$125 Pulse Start Metal Halide (lectronic) \$85 150 W Pulse Start Metal Halide (lectronic) \$85 175 W Pulse Start Metal Halide (lectronic) \$85 175 W Pulse Start Metal Halide (magnetic) \$30 High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent < 210 W \$65 Induction Luminaire or Retrofit Kit < 180 W \$125 LED Luminaire or Retrofit Kit < 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (lectronic) \$140 175 W Pulse Start Metal Halide (lectronic) \$115 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | 150 W | High Bay Fluorescent ≤ 110 W | \$75 |
| 4′ 54 W T5H0, 2 lamps Pulse Start Metal Halide, lamp and ballast 100 W Pulse Start Metal Halide (electronic) \$90 100 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) \$90 200 W Induction Luminaire or Retrofit Kit ≤ 130 W LED Luminaire or Retrofit Kit ≤ 130 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$85 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent ≤ 210 W Induction Luminaire or Retrofit Kit ≤ 180 W \$125 LED Luminaire or Retrofit Kit ≤ 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$115 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | Induction Luminaire or Retrofit Kit ≤ 110 W | \$65 |
| Pulse Start Metal Halide, lamp and ballast 100 W Pulse Start Metal Halide (electronic) 100 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) 200 W Induction Luminaire or Retrofit Kit < 130 W LED Luminaire or Retrofit Kit < 130 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) 150 W High Pressure Sodium (electronic) 150 W High Bay Fluorescent < 210 W High Bay Fluorescent < 210 W LED Luminaire or Retrofit Kit < 180 W \$125 LED Luminaire or Retrofit Kit < 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | LED Luminaire or Retrofit Kit ≤ 110 W | \$65 |
| 100 W Pulse Start Metal Halide (electronic) 100 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) 200 W Induction Luminaire or Retrofit Kit ≤ 130 W LED Luminaire or Retrofit Kit ≤ 130 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) 150 W High Pressure Sodium (electronic) 150 W High Pressure Sodium (electronic) 150 W High Bay Fluorescent ≤ 210 W Induction Luminaire or Retrofit Kit ≤ 180 W 150 LED Luminaire or Retrofit Kit ≤ 180 W 150 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) 175 W Pulse Start Metal Halide (magnetic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | 4' 54 W T5H0, 2 lamps | \$80 |
| 100 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) 200 W Induction Luminaire or Retrofit Kit ≤ 130 W LED Luminaire or Retrofit Kit ≤ 130 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$85 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent ≤ 210 W Induction Luminaire or Retrofit Kit ≤ 180 W \$125 LED Luminaire or Retrofit Kit ≤ 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | Pulse Start Metal Halide, lamp and ballast | |
| High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) 200 W Induction Luminaire or Retrofit Kit < 130 W LED Luminaire or Retrofit Kit < 130 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent < 210 W High Bay Fluorescent < 210 W Induction Luminaire or Retrofit Kit < 180 W LED Luminaire or Retrofit Kit < 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | 100 W Pulse Start Metal Halide (electronic) | \$90 |
| 100 W High Pressure Sodium (electronic) \$90 200 W Induction Luminaire or Retrofit Kit < 130 W \$125 LED Luminaire or Retrofit Kit < 130 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$85 175 W Pulse Start Metal Halide (magnetic) \$30 High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent < 210 W \$65 Induction Luminaire or Retrofit Kit < 180 W \$125 LED Luminaire or Retrofit Kit < 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$115 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | 100 W Pulse Start Metal Halide (magnetic) | \$70 |
| 200 W Induction Luminaire or Retrofit Kit < 130 W LED Luminaire or Retrofit Kit < 130 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent < 210 W Induction Luminaire or Retrofit Kit < 180 W LED Luminaire or Retrofit Kit < 180 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | High Pressure Sodium, lamp and ballast | |
| LED Luminaire or Retrofit Kit ≤ 130 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$85 175 W Pulse Start Metal Halide (magnetic) \$30 High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent ≤ 210 W Induction Luminaire or Retrofit Kit ≤ 180 W LED Luminaire or Retrofit Kit ≤ 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | 100 W High Pressure Sodium (electronic) | \$90 |
| Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent < 210 W Induction Luminaire or Retrofit Kit < 180 W LED Luminaire or Retrofit Kit < 180 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | 200 W | Induction Luminaire or Retrofit Kit ≤ 130 W | \$125 |
| 150 W Pulse Start Metal Halide (electronic) \$85 175 W Pulse Start Metal Halide (magnetic) \$30 High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent ≤ 210 W \$65 Induction Luminaire or Retrofit Kit ≤ 180 W \$125 LED Luminaire or Retrofit Kit ≤ 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | LED Luminaire or Retrofit Kit ≤ 130 W | \$125 |
| 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) 150 W High Bay Fluorescent ≤ 210 W Induction Luminaire or Retrofit Kit ≤ 180 W LED Luminaire or Retrofit Kit ≤ 180 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | Pulse Start Metal Halide, lamp and ballast | |
| High Pressure Sodium, lamp and ballast 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent ≤ 210 W Induction Luminaire or Retrofit Kit ≤ 180 W LED Luminaire or Retrofit Kit ≤ 180 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | 150 W Pulse Start Metal Halide (electronic) | \$85 |
| 150 W High Pressure Sodium (electronic) \$145 250 W High Bay Fluorescent ≤ 210 W \$65 Induction Luminaire or Retrofit Kit ≤ 180 W \$125 LED Luminaire or Retrofit Kit ≤ 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$115 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | 175 W Pulse Start Metal Halide (magnetic) | \$30 |
| 250 W High Bay Fluorescent ≤ 210 W \$65 Induction Luminaire or Retrofit Kit ≤ 180 W \$125 LED Luminaire or Retrofit Kit ≤ 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$115 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | High Pressure Sodium, lamp and ballast | |
| Induction Luminaire or Retrofit Kit < 180 W \$125 LED Luminaire or Retrofit Kit < 180 W \$125 Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$115 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | 150 W High Pressure Sodium (electronic) | \$145 |
| LED Luminaire or Retrofit Kit ≤ 180 W Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | 250 W | High Bay Fluorescent ≤ 210 W | \$65 |
| Pulse Start Metal Halide, lamp and ballast 150 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (electronic) 175 W Pulse Start Metal Halide (magnetic) High Pressure Sodium, lamp and ballast | | Induction Luminaire or Retrofit Kit ≤ 180 W | \$125 |
| 150 W Pulse Start Metal Halide (electronic) \$140 175 W Pulse Start Metal Halide (electronic) \$115 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | LED Luminaire or Retrofit Kit ≤ 180 W | \$125 |
| 175 W Pulse Start Metal Halide (electronic) \$115 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | Pulse Start Metal Halide, lamp and ballast | |
| 175 W Pulse Start Metal Halide (magnetic) \$75 High Pressure Sodium, lamp and ballast | | 150 W Pulse Start Metal Halide (electronic) | \$140 |
| High Pressure Sodium, lamp and ballast | | 175 W Pulse Start Metal Halide (electronic) | \$115 |
| | | 175 W Pulse Start Metal Halide (magnetic) | \$75 |
| 150 W High Pressure Sodium (electronic) \$145 | | High Pressure Sodium, lamp and ballast | |
| | | 150 W High Pressure Sodium (electronic) | \$145 |

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| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|--|----------------|
| 400 W | High Bay Fluorescent ≤ 375 W | \$115 |
| | Induction Luminaire or Retrofit Kit ≤ 350 W | \$120 |
| | LED Luminaire or Retrofit Kit ≤ 350 W (outdoor only) | \$120 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 250 W Pulse Start Metal Halide (electronic, overlit) | \$145 |
| | 320 W Pulse Start Metal Halide (electronic) | \$130 |
| | 320 W Pulse Start Metal Halide (magnetic) | \$75 |
| | 350 W Pulse Start Metal Halide (electronic) | \$90 |
| | 350 W Pulse Start Metal Halide (magnetic) | \$45 |
| | High Pressure Sodium, lamp and ballast | |
| | 250 W High Pressure Sodium (electronic, overlit) | \$215 |
| 1000 W | Pulse Start Metal Halide, lamp and ballast | |
| | 575 W Pulse Start Metal Halide (electronic, overlit) | \$300 |
| | 600 W Pulse Start Metal Halide (electronic, overlit) | \$300 |
| | 750 W Pulse Start Metal Halide (electronic) | \$250 |
| | 750 W Pulse Start Metal Halide (magnetic) | \$180 |
| | 775 W Pulse Start Metal Halide (magnetic) | \$205 |
| | 875 W Pulse Start Metal Halide (magnetic) | \$120 |
| | High Pressure Sodium, lamp and ballast | |
| | 600 W High Pressure Sodium (electronic, overlit) | \$270 |
| Metal Halide | | |
| 50 W | LED Luminaire or Retrofit Kit ≤15 W | \$55 |
| 70 W | Induction Luminaire or Retrofit Kit ≤ 40 W | \$60 |
| | LED Luminaire or Retrofit Kit ≤ 40 W | \$60 |
| | 4′ 32 W T8, 2 lamps, electronic ballast | \$50 |
| | 4′ 54 W T5H0, 1 lamp | \$40 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 50 W Pulse Start Metal Halide (electronic) | \$40 |
| 75 W | 4′ 54 W T5H0, 1 lamp | \$40 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 50 W Pulse Start Metal Halide (electronic) | \$40 |

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| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|--|----------------|
| 100 W | 4' 32 W T8, 2 lamps, electronic ballast | \$80 |
| | 4' 54 W T5H0, 1 lamp | \$75 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 70 W Pulse Start Metal Halide (electronic) | \$60 |
| | Induction Luminaire or Retrofit Kit < 80 W | \$60 |
| | LED Luminaire or Retrofit Kit ≤ 80 W | \$60 |
| 150 W | 4' 54 W T5H0, 2 lamps | \$80 |
| | Induction Luminaire or Retrofit Kit ≤ 110 W | \$105 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 100 W Pulse Start Metal Halide (electronic) | \$90 |
| 175 W | High Bay Fluorescent ≤ 130 W | \$105 |
| | Induction Luminaire or Retrofit Kit ≤ 110 W | \$115 |
| | LED Luminaire or Retrofit Kit ≤ 110 W | \$115 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 100 W Pulse Start Metal Halide (magnetic, overlit) | \$70 |
| | 125 W Pulse Start Metal Halide (magnetic) | \$50 |
| | 150 W Pulse Start Metal Halide (electronic) | \$50 |
| | 150 W Pulse Start Metal Halide (magnetic) | \$20 |
| | 150 W Energy Efficient Metal Halide (lamp only) | \$10 |
| 250 W | High Bay Fluorescent ≤ 210 W | \$65 |
| | Induction Luminaire or Retrofit Kit ≤ 180 W | \$125 |
| | LED Luminaire or Retrofit Kit ≤ 180 W | \$125 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 150 W Pulse Start Metal Halide (electronic) | \$140 |
| | 150 W Pulse Start Metal Halide (magnetic) | \$85 |
| | 175 W Pulse Start Metal Halide (electronic) | \$115 |
| | 175 W Pulse Start Metal Halide (magnetic) | \$75 |
| | 200 W Pulse Start Metal Halide (magnetic) | \$50 |
| | 205 W Energy Efficient Metal Halide (lamp only) | \$30 |

EFFECTIVE APRIL 21, 2011

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For more information, call 1866 522 4713.

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|--|----------------|
| 360 W | High Bay Fluorescent ≤ 375 W | \$60 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 250 W Pulse Start Metal Halide (magnetic, overlit) | \$100 |
| 400 W | High Bay Fluorescent ≤ 375 W | \$115 |
| | Induction Luminaire or Retrofit Kit ≤ 350 W | \$120 |
| | LED Luminaire or Retrofit Kit ≤ 350 W (outdoor only) | \$120 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 250 W Pulse Start Metal Halide (electronic) | \$150 |
| | 250 W Pulse Start Metal Halide (magnetic, overlit) | \$105 |
| | 320 W Pulse Start Metal Halide (electronic) | \$130 |
| | 320 W Pulse Start Metal Halide (magnetic) | \$75 |
| | 330 W Pulse Start Metal Halide (magnetic) | \$65 |
| | 350 W Pulse Start Metal Halide (electronic) | \$90 |
| | 350 W Pulse Start Metal Halide (magnetic) | \$45 |
| | 330 W Energy Efficient Metal Halide (lamp only) | \$30 |
| | 360 W Energy Efficient Metal Halide (lamp only) | \$20 |
| 1000 W | Pulse Start Metal Halide, lamp and ballast | |
| | 575 W Pulse Start Metal Halide (electronic, overlit) | \$300 |
| | 600 W Pulse Start Metal Halide (electronic, overlit) | \$300 |
| | 750 W Pulse Start Metal Halide (electronic) | \$250 |
| | 750 W Pulse Start Metal Halide (magnetic) | \$185 |
| | 775 W Pulse Start Metal Halide (magnetic) | \$185 |
| | 875 W Pulse Start Metal Halide (magnetic) | \$120 |
| Standard HID | | |
| Mercury Vapour | High Pressure Sodium | \$110 |
| | Pulse Start Metal Halide | \$70 |
| Signage | | |
| Neon | LED strips | \$12/Linear ft |
| Fluorescent | LED strips | \$20/Linear ft |

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CONTROLS AND SENSORS—LIGHTING

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|--|--------------------------------------|
| Interior Lighting | Occupancy Sensor Switch plate timer | \$80 per circuit \$40 per circuit |
| Exterior Lighting | Photocell with timer | \$35 per luminaire |

CONTROLS AND SENSORS—OTHER

| Existing Technology | Product Replacement Description | Incentive (\$) |
|----------------------|------------------------------------|--|
| Computer Workstation | Computer Power Management Software | \$6/License or 75% License cost, which ever is less |
| | Efficient Power Bar for Computers | \$7 |
| Vending Machine | Vending Machine Controller | \$95 |
| Parking Lot | Parking Lot Controller | \$15/Controlled circuit |

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HVAC

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------------------------|--|----------------|
| Fan with no variable frequency drive | Fan with variable frequency drive | \$90/HP |
| Pump with no variable frequency drive | Pump with variable frequency drive | \$140/HP |
| Packaged Terminal A/C Unit | HVAC Occupancy Sensor | \$75 |
| Packaged Terminal Heat Pump | HVAC Occupancy Sensor | \$75 |
| Economizer Controller Sensor | Economizer Controller Sensor (Rooftop units >7 tons) | |
| 7.5 ≤ tons < 10 | 7.5 ≼ tons < 10 | \$80 |
| 10 ≤ tons ≤ 15 | 10 ≤ tons ≤ 15 | \$50 |
| 15 < tons | 15 < tons | \$15 |

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REFRIGERATION

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---|--|--------------------------------------|
| Open vertical display case (Low temperature) | New vertical display case with doors (Low temperature) Add doors to open displays | \$350/Linear ft. \$260/Linear ft. |
| Anti-sweat heater for vertical display case doors | Add Anti-sweat heater humidistat control | \$90/door |
| Open vertical display cases (Low or Medium temperature) | Add night covers | \$20/Linear ft. |
| Open horizontal display cases (Low temperature) | Add night covers | \$7/Linear ft. |
| Open entrance to walk-in cases (Low or Medium temperature) | Add strip curtain to entrance | \$4/Sq. ft. |
| Shaded pole motor for walk in coolers (Low and medium temperature) | New ECM Fan Motor System | \$35/motor |
| Standard evaporator fan motor for reach-in refrigerated cases (Low and medium temperature) | New ECM Fan Motor System | \$50/motor |
| Compact refrigerator | ENERGY STAR® rate compact refrigerator | \$25/unit |
| Suction pipe with no insulation | Add insulation | \$2/ft. |
| Solid door refrigerator | | |
| 15-30 cu. ft. | ENERGY STAR® refrigerator 15-30 cu. ft. | \$500 |
| 31-50 cu. ft. | ENERGY STAR® refrigerator 31-50 cu. ft. | \$700 |
| >50 cu. ft. | ENERGY STAR® refrigerator >50 cu. ft. | \$675 |
| Solid door freezer | | |
| <15 cu. ft. | ENERGY STAR® freezer <15 cu. ft. | \$200 |
| 15-30 cu. ft. | ENERGY STAR® freezer 15-30 cu. ft. | \$345 |
| 31-50 cu. ft. | ENERGY STAR® freezer 31-50 cu. ft. | \$680 |
| >50 cu. ft. | ENERGY STAR® freezer >50 cu. ft. | \$1,250 |

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REFRIGERATION

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------------------------|---|----------------|
| Glass door refrigerator | | |
| 31-50 cu. ft. | ENERGY STAR® refrigerator 31-50 cu. ft. | \$645 |
| >50 cu. ft. | ENERGY STAR® refrigerator >50 cu. ft. | \$800 |
| Lighting—per door unit | | |
| T12 H0 or T10 VH0 magnetic ballast | LED Refrigerated Lighting System | \$285 |

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COMMERCIAL KITCHENS

| Existing Technology | Product Replacement Description | Incentive (\$) |
|--|--|----------------|
| Electric pressureless steamer | Efficient electric pressureless steamer | \$2,700 |
| Convection oven | Efficient convection oven | \$500 |
| Combination oven | Efficient combination oven | \$4,000 |
| Electric griddle | ENERGY STAR® electric griddle | \$400 |
| Half size insulated hot food holding cabinet | Efficient half size insulated hot food holding cabinet | \$135 |
| Full size insulated hot food holding cabinet | Efficient full size insulated hot food holding cabinet | \$400 |
| Exhaust hood – supply fan and exhaust fan HP total | | |
| ≤ 5 HP | Add demand ventilation controls | \$1,500 |
| 5 – 15 HP | Add demand ventilation controls | \$4,800 |
| 16 – 25 HP | Add demand ventilation controls | \$9,500 |

COMMERCIAL DISHWASHERS—ELECTRIC HOT WATER

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------------------|--|----------------|
| Door Type, Low Temp | ENERGY STAR® Door Type, Low Temp | \$3,900 |
| Door Type, High Temp | ENERGY STAR® Door Type, High Temp | \$4,000 |
| Single Tank Conveyor, Low Temp | ENERGY STAR® Single Tank Conveyor, Low Temp | \$3,600 |
| Single Tank Conveyor, High Temp | ENERGY STAR® Single Tank Conveyor, High Temp | \$6,800 |
| Multi Tank Conveyor, Low Temp | ENERGY STAR® Multi Tank Conveyor, Low Temp | \$5,600 |
| Multi Tank Conveyor, High Temp | ENERGY STAR® Multi Tank Conveyor, High Temp | \$11,000 |

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COMMERCIAL ICE MAKING MACHINES

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---|---|----------------|
| Ice making head | | |
| Inefficient ice machine (<450 lbs of ice/24 hours) | Efficient CEE Tier 3 ice machine (<450 lbs of ice/24 hours) | \$200 |
| Inefficient ice machine (>450 lbs of ice/24 hours) | Efficient CEE Tier 3 ice machine (≥450 lbs of ice/24 hours) | \$200 |
| Remote condensing with remote compressor | | |
| Inefficient ice machine (≽934 lbs of ice/24 hours) | Efficient CEE Tier 3 ice machine (≥934 lbs of ice/24 hours) | \$200 |
| Self-contained | | |
| Inefficient ice machine (<175 lbs of ice/24 hours) | Efficient CEE Tier 3 ice machine (<175 lbs of ice/24 hours) | \$125 |
| Inefficient ice machine (≥175 lbs of ice/24 hours) | Efficient CEE Tier 3 ice machine (≥175 lbs of ice/24 hours) | \$200 |

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ICE RINK TECHNOLOGIES

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|--|----------------|
| Ice Rink | Low Emissivity Ceiling (ice rinks) | \$10,000/sheet |
| | Low Emissivity Ceiling (curling rinks) | \$1,250/sheet |
| Brine Pump 15 HP | Pony Motor – 5 HP | \$6,000 |
| | Variable Frequency Drive – 15 HP | \$5,300 |
| Brine Pump 20 HP | Pony Motor – 7.5 HP | \$4,000 |
| | Variable Frequency Drive – 20 HP | \$5,300 |
| Brine Pump 25 HP | Pony Motor – 7.5 HP | \$4,000 |
| | Variable Frequency Drive – 25 HP | \$5,300 |
| Brine Pump 30 HP | Pony Motor – 10 HP | \$4,000 |
| | Variable Frequency Drive – 30 HP | \$5,300 |
| Brine Pump 15 HP | Pony Motor – 5 HP | \$4,000 |
| (curling rink) | Variable Frequency Drive – 15 HP | \$5,300 |

LIVESTOCK WATERER

| Existing Technology | Product Replacement Description | Incentive (\$) |
|----------------------|------------------------------------|----------------|
| Lower Mainland | | |
| Herd ≤ 100 Livestock | Energy Efficient Livestock Waterer | \$130 |
| | Energy Free Livestock Waterer | \$260 |
| Herd > 100 Livestock | Energy Efficient Livestock Waterer | \$200 |
| | Energy Free Livestock Waterer | \$525 |
| BC interior | | |
| Herd ≤ 100 Livestock | Energy Efficient Livestock Waterer | \$200 |
| Herd > 100 Livestock | Energy Efficient Livestock Waterer | \$300 |

OTHER

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|----------------------------------|----------------|
| Standard Pump | Variable Speed ECM Pump (1-2 HP) | \$2,000 |