

# POWER SMART EXPRESS PROGRAM TRANSITION INFORMATION FOR SMALL AND MEDIUM BUSINESSES

Effective May 30, 2014 at 5p.m., the Product Incentive Program integrated with the Power Smart Partner Express program to form Power Smart Express. This means that small and medium businesses and small industrial sites can access Power Smart incentives through the Power Smart Express program.

To accommodate the transition from the Product Incentive Program to Power Smart Express, small and medium businesses and small industrial sites are eligible for a program transition period. **The transition period is effective immediately until October 31, 2014 at 5:00p.m.**

## WHAT DOES THE TRANSITION PERIOD MEAN FOR ME?

Power Smart Express program policy requires your application to receive BC Hydro pre-approval prior to the installation of your project. However, as a small or medium business, or small industrial site, you will receive immediate project pre-approval until October 31, 2014 at 5:00p.m.

After the transition period, all eligible customers will be subject to regular Power Smart Express program policy, such as the requirement of project pre-approval by BC Hydro prior to the purchase and installation of equipment.

## DO I NEED TO REGISTER FOR POWER SMART EXPRESS?

If you registered for the Product Incentive Program, your registration information has been transferred to Power Smart Express. You may proceed to login to Power Smart Express with your existing user ID and password.

If you never registered for the Product Incentive Program, you are required to register for Power Smart Express to generate a user ID and password.

## CAN MY POWER SMART ALLIANCE CONTRACTOR/DISTRIBUTOR COMPLETE MY APPLICATION?

Yes. Every customer has the ability to generate a unique PIN that they can share with their Power Smart Alliance contractor/distributor, who can then complete and submit an application on your behalf.

## WHAT ABOUT MY PRODUCT INCENTIVE PROGRAM APPLICATIONS?

All Product Incentive Program applications became void if they were not submitted by May 30, 2014 at 5p.m. However, you have until March 31, 2015 to login to your Product Incentive Program account to view your historical projects, or to keep track of any projects that were submitted prior to the deadline. Login to the [Product Incentive Program](#).

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## BESIDES PROJECT PRE-APPROVAL, WHAT ELSE DO I NEED TO KNOW ABOUT POWER SMART EXPRESS?

<b>Incentive</b>	Power Smart Express incentives are calculated based on a tiered incentive model, and can cover up to 75% of the cost of your project. This model takes into account the nature of your business and the way it operates, resulting in a customized incentive. There are also no minimum energy savings or minimum incentive requirements.
<b>Inspections</b>	<p><b>Pre-site inspections:</b> An application may be randomly selected for a site inspection prior to pre-approval. This means that BC Hydro will perform an on-site measurement of the current energy usage of your equipment before you begin your project, to verify the baseline energy consumption.</p> <p><b>Post-site inspections:</b> An application may be randomly selected for a site inspection after the project has been installed to verify the installation of energy efficient technologies.</p>
<b>Timing</b>	When you submit an application, it can be approved immediately, flagged for BC Hydro review, or selected for pre-site inspection. If the latter two are required, additional time is required to allow BC Hydro to conduct these reviews. BC Hydro will contact either you or your Alliance member for more information. The quicker the response, the faster BC Hydro can work to pre-approve the application.

### FIND OUT MORE

To learn more about Power Smart Express, contact your Power Smart Alliance contractor/distributor, visit [bchydro.com/express](http://bchydro.com/express) or call the Power Smart Business Helpdesk at **604 522 4713** in the Lower Mainland or **1 866 522 4713** elsewhere in B.C.

