REVIEW OF METHODOLOGY AND APPLICATION OF THE RESIDENTIAL END-USE SURVEY (REUS) IN RATE DESIGN



November 25, 2014

# TOPIC #1 REUS APPLICATION IN RATE DESIGN

PRESENTERS: PAULUS MAU AND MARK SEONG REGULATORY AND RATES



November 25, 2014

### VALUE OF REUS IN RATE DESIGN

- REUS provides customer level data that is not available from Billing data, including:
  - o Dwelling type
  - o Electric heat
  - o Low income / non-low income
  - Household size

#### LINKING REUS WITH BILLING INFO PROVIDES ANALYSIS

- Participants of the REUS survey give BC Hydro permission to link their responses with billing data for aggregate analysis
- Results yield valuable information about the impact on specific customer segments for each rate alternative



#### USING REUS INFORMATION FOR ANALYSIS



















		Illustrative Output	
Name	Acct #	Apr15 SQ vs. Apr16 SQ (%)	Apr15 SQ vs. Apr16 RD#1 (%)
Jane	1	+/- %	+/- %
Mike	3	+/- %	+/- %
Denise	6	+/- %	+/- %
Name	Acct #	Apr16 SQ vs. Apr16 RD#1 (%	
Jane	1	+/- %	
Mike	3	+/- %	
Denise	6	+/- %	

#### UNDERSTANDING OUR CUSTOMERS – DISTRIBUTION OF CUSTOMERS BY SEGMENT





#### Observations

- Some variance in typical customer consumption between segments (e.g. Apartment)
- Electric heat customers range the widest
- Electric heat median is not that different than BC Hydro service area distribution
- Low income consumption is not distinctive – it's about the same as nonelectric heat
- Middle 60% of customers in each segment are represented by the colour bars
- For discussion purposes, the middle 60% is defined as the "Typical" customer group within each segment



#### ILLUSTRATION: THREE STEP RATE



#### Cap; <u>Step 2</u> at LRMC

Change from F15	F15 Rates Reference	Status Quo	Three Step Rate
Step 1 Rate	7.52	6%	6%
Step 2 Rate	11.27	6%	-2%
Step 3 Rate			10.3%
Basic Charge (\$0.1764/day)	\$ 0.1664/day	6%	6%
Inc. Conservation GWh, F15 to F16. (vs SQ)			+13 from SQ
	Observation	:	



Negligible change in conservation

#### ILLUSTRATION: THREE STEP RATE – BILL IMPACT DISTRIBUTIONS



**Bill Impact Distribution vs kWh Annual Consumption** 

Annual Consumption Range for the middle 60% of each customer segment

Customer Segments	Proportion Better off than SQ <sup>*</sup>	Median Bill of Segment	Median Bill Difference from SQ
All Customers	11%	\$813	(\$6)
Low Income	9%	\$571	\$0
Apartment	3%	\$404	\$0
Electric Heat	5%	\$1,010	(\$2)

\* "Better off" = at least 1% lower than SQ bill

#### **Observation**

- Average consuming consumers can see <u>slightly</u> higher or lower bill impacts
- High consumers see higher bill impacts up to a maximum of 10%

# TOPIC #2: METHODOLOGICAL REVIEW OF REUS

PRESENTER: MARC PEDERSEN POWER SMART EVALUATION



SURVEY OBJECTIVES

SURVEY TIMING

SURVEY CONTENT

METHOD

DATA COLLECTION LOGISTICS

POPULATION OF INTEREST

SAMPLING

**IN-FIELD LOGISTICS** 

DATA INSPECTION AND WEIGHTING

DATA ANALYTICS

FURTHER DISCUSSION



Collect – and track over time – detailed information about...

- Characteristics and features of customers' homes
- Saturation of electrical end-uses, as well as non-electrical end-uses
- Attitudes and behaviours as they relate to conservation
- Demographics

Informs...

- Demand Side Management (DSM) program development
- Rate design development
- Codes & standards development
- DSM Program and conservation rate evaluation
- Conservation Potential Review activities
- Load research & Load forecast



#### FREQUENCY

- Biannually
  - o 2001, 2003, 2004, 2006, 2008, 2010, 2012, 2014
- Months to plan
- Months to conduct
- Even more months to analyze the data

#### TIME OF YEAR

- Typically in the spring, away from summer and winter holiday season
- On the heels of the space heating season





#### **RELATIONSHIP TO THE PROPERTY**

- Owner, renter, etc.
- Type of residence (primary, seasonal, vacation, etc.)
- Maintenance fees

### HOME STRUCTURE

- Dwelling type
- Basement
- Vintage
- Floor area
- Floors

#### WINDOWS, DOORS AND INSULATION

Type and orientation of windows, type of outside doors, insulation





### HOME HEATING SYSTEMS AND FUELS

- Main and any secondary space heating systems (select from 22)
  - o Both a central forced air furnace and electric baseboards
  - o Central forced air furnace
  - o Electric baseboards
  - o Electric portable heaters
  - o Electric wall heaters
  - Heat pumps air source / ground source
  - o Natural gas fireplace
  - Wood fireplace
  - o Etc.
- Changes in the past 2 years







### HOME HEATING SYSTEMS AND FUELS

- Main and any secondary space heating fuels
  - o Electricity
  - o Natural gas
  - o Oil
  - o Wood
  - o Bottled propane
  - o Piped propane
  - o District energy fuel
  - o Other (specify)
- Changes in the past 2 years







### **HEATING CONTROLS**

Number in use

- Simple switches to turn heat on/off
- Open/close heating valves
- Manual thermostats (these may be a dial or digital, but not programmable)
- Programmable thermostats installed, and how many programmed

#### HOME TEMPERATURES

- Winter days when someone is home
- Winter days when no one is home
- Winter nights when your household is asleep



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### WATER HEATING

- Hot water system
  - o Hot water tank
  - o Tankless, on-demand water heater
  - o Heat pump water tank



- Home does not have its own hot water equipment water is heated centrally
- None this property does not have access to hot water
- Main hot water heating fuel
- Size of tank
- Location
- Changes in the past 2 years
- Water metering



#### HOME COOLING AND AIR CLEANING SYSTEMS

Number in use, hours per day and age of main for...

- Portable air conditioners
- Room air conditioners
- Central air conditioners
- Portable fans
- Rotating ceiling fans with light fixtures
- Rotating ceiling fans without light fixtures
- Dehumidifiers (in regular use)
- Humidifiers (in regular use)
- Portable electric air purifiers (for air cleaning)





#### **REFRIGERATORS AND FREEZERS**

Number in use, age of main and age of secondary for...

- Automatic defrost refrigerators freezer on the top
- Automatic defrost refrigerators freezer on the bottom
- Automatic defrost refrigerators freezer on the side
- Manual defrost refrigerators
- Compact bar fridges (including wine cooler fridges)
- Chest freezers (not part of a fridge)
- Upright freezers (not part of a fridge)





#### **COOKING APPLIANCES**

Number in use and age of main for...

- Electric ranges (cook top & oven)
- Gas ranges (cook top & oven)
- Electric cook tops
- Gas cook tops
- Gas cook tops with electric range
- Separate electric ovens (built-in)
- Microwave ovens





#### **DISHWASHERS & LAUNDRY APPLIANCES**

Number in use and age of main for...

- Automatic dishwashers
- Clothes washers top load
- Clothes washers front load
- Electric clothes dryers
- Natural gas or propane clothes dryers
- Clothing steamers
- Towel warmers





#### WATER USE ITEMS

Number in use for...

- Bathroom and kitchen faucets that have aerators installed on the taps
- Hot water dispensers
- Water heater blankets
- Showerheads
- Low-flow showerheads







#### **TELEVISIONS AND PERIPHERALS**

Number in use, hours left on per day and age of main for...

- Standard (CRT) colour televisions
- LCD flat screen televisions
- LED-LCD flat screen televisions
- Plasma flat screen televisions
- Rear projection televisions



- Digital/cable/satellite set-top boxes with Personal Video Recorder (PVR) functionality
- Digital/cable/satellite set-top boxes without PVR functionality
- DVD players (including Blue Ray units)
- Surround sound systems (used in conjunction with TV viewing)



#### OTHER HOME ENTERTAINMENT

Number in use, hours left on per day and age of main for...

- Component stereos (has separate receiver, CD player, etc.)
- iPod or MP3 music docking systems
- Video game consoles





#### COMPUTERS AND PERIPHERALS

Number in use, hours left on per day and age of main for...

- Desktop computers (with separate monitor)
- Laptop/notebook computers
- All-in-one computers (components are built into the monitor)
- Tablet computers
- Computer printers (inkjet or laser)
- Fax machines
- Routers for connecting multiple computers or for connecting wirelessly to the Internet





#### PLUG LOAD POWER MANAGEMENT

Number in use, hours left on per day and left charging per day for...

- Power bars (basic type with on/off switch)
- Smart power bars
- Chargers for cell phones, smart phones, iPods and tablets





#### POOLS AND HOT TUBS

Have one and how it is heated for...

- Indoor swimming pool
- Outdoor swimming pool
- Indoor hot tub or whirlpool
- Outdoor hot tub or whirlpool





### OTHER ELECTRICAL USES (1)

Have one and if/how it is heated for...

- Water bed
- Aquarium
- Car garage
- Workshop (separate from car garage)
- Solarium
- Personal greenhouse
- Electric toilet/seat





#### OTHER ELECTRICAL USES (2)

Have one...

- Electric car that can be plugged in for charging
- Electric car block heater
- Electric interior car warmer
- Plug-in bottled water cooler
- Water pump
- Exterior/landscape fountain
- Electric breathing or respiratory medical equipment





## LIGHTING

- Matrix for count of 6 bulb types by 10 areas of the home
  - o Incandescent bulbs
  - Halogen bulbs and tubes
  - o Fluorescent tubes 🧉
  - Compact Fluorescent Light (CFL) bulbs
  - o LED bulbs
  - Other types of bulbs
- Matrix for count of 6 bulb types used with dimmers, timers and motion sensors by indoor/outdoor use.



#### MANAGING ELECTRICITY (BEHAVIOURS)

#### Overview

- 4-point scale: always, usually, occasionally, never as well as 'not applicable'
- 41 specific behaviours

#### Lighting

- Only have the minimum number of lights on in a room for what I am doing
- Turn off lights when no one is in the room
- Check that timers are working and set appropriately
- Change timers to reflect daylight savings time




# **Space Heating**

- Have an annual service done on the furnace, including servicing the furnace filter
- Use a programmable thermostat or manually turn down the heat at night
- Use a programmable thermostat or manually turn down the heat when no one is home
- Reduce temperature in unused rooms by closing vents or turning down thermostats
- Dress more warmly in cold weather and reduce the thermostat to 20° Celsius (68° Fahrenheit) or below
- Check and re-seal air leaks in the home each fall
- If single paned windows, install storm windows in the fall
- Maintain the temperature of your home specifically for your pet(s) when no one is home



## **Space Cooling**

- Set the thermostat at 26° Celsius (79° Fahrenheit) or higher during the summer to save energy
- Draw the window coverings during hot weather to reduce heat in the dwelling
- Clean the air conditioning filter and coils at least once per season
- Use air conditioning only when very hot and natural ventilation is insufficient



#### Laundry

- Only do laundry with full loads
- Use cold water wash & rinse when doing laundry
- Clean the lint filter before drying clothes
- Use the temperature/moisture sensor to turn off the dryer rather than use the timer
- Hang clothes to dry rather than machine dry

#### Household loads per week

- Clothes washer loads
- Dryer loads



#### Dishwasher

- Only turn on the dishwasher when it is full
- Air dry the dishes in the dishwasher rather than use the dry cycle

### Households loads per week

Dishwasher loads



### Personal Water Use

- Leave water running when washing hands
- Leave water running when brushing teeth
- Leave water running when shaving

### Household totals per week

- Baths
- Showers

### **Other Water Use**

- Repair dripping faucets within 1 or 2 days after they are discovered
- Turn off the water heater when no one is in the home for more than 2-3 days



# Plug Load

- Turn off the TV when no one is in the room or actively watching the program
- Turn off the computer and printer when not in use OR use the power-save mode
- Unplug chargers for cell phones and smart phones from the electrical socket when not in use
- Use power bars to turn on/off home entertainment systems
- Use power bars to turn on/off home computers and related equipment
- Use the smallest appliance that meets my needs
- Check the temperature of the refrigerator to ensure it is not too cold
- Plug cell phone and smart phone into a charger every day regardless of whether or not the battery is low



## **Other Behaviours**

- Buy products that are environmentally friendly
- Pay more for products that are environmentally friendly
- Donate time or money to environmental causes/charities
- Think about ways to save energy
- Make an effort to correct any poor conservation behaviours among others I come into contact with

#### **Overall Effort**

- Overall effort to conserve electricity
- Change in effort



#### Overview

- 5-point scale: strongly agree, somewhat agree, neither agree nor disagree, somewhat disagree, strongly disagree as well as 'don't know'
- 31 attitudinal dimensions



Awareness and Opinion of Energy Conservation as an Issue

- I am knowledgeable about ways to save electricity around my home
- I have a good understanding of the reasons given for conserving electricity in this province
- I am in support of the reasons given for conserving electricity in this province
- I am tired of hearing about the need to conserve electricity



#### Habits around Electricity and Conservation

- I am an active energy conserver who looks for opportunities to save energy in everything I do
- Conserving electricity is second nature to me I've always done it, and know how to do it

#### Household Behaviour and Perceived Consumption Level

- Good or bad, others in my household behave generally the same way as I do in terms of conserving electricity
- I believe my household's usage of electricity is currently at or near its lowest possible level
- It matters to me how my household's electricity consumption compares to that of other similar households



### Moral Suasion Arguments for Conserving Electricity

- We could all use a lot less energy than we do and if many people conserved, we could all make a big difference overall
- Regardless of whether it makes a difference, everyone has a moral obligation to do the best they can to conserve energy

### **Conservation Motivators and Enablers**

- When buying a new appliance, energy consumption is an important consideration in my decision
- When I do make efforts to conserve electricity at home, it is more about saving money on my bill than helping to save the environment
- I feel guilty if I do not make or forget to make an effort to conserve electricity



### Perceived Outcomes of Conserving Electricity

- By making my home more energy-efficient, I am helping to do my part for the environment
- I feel good when I do make an effort to conserve electricity

#### Conserving Electricity to Mitigate Importing and New Generation

- I would be willing to do my part of reducing my usage of electricity if it allows the province to reduce importing electricity into British Columbia
- I would be willing to do my part of reducing my usage of electricity if it allows the province to delay the construction of new electricity generation projects



#### **Conservation Barriers and Dissuaders**

- I would <u>not</u> make much of an effort to conserve electricity in my home if it also means having to feel less comfortable in it
- Conserving electricity requires a lot of effort
- I am always on the go with little time to research ways to save energy in the home
- I feel like I have to give up something in order to conserve electricity in my home
- Any potential bill savings related to the conservation of electricity in my home are too small to make the effort worthwhile



Care, Reason and Apathy in Regards to Conservation

- I really do <u>not</u> care much about energy and see little reason to conserve
- There is <u>not</u> very much any individual can do to conserve energy that will have much effect in the long run



## Other Energy Attitudes

- I would like to be able to monitor my household's usage of electricity in realtime
- Electricity in British Columbia is reasonably priced
- I support BC Hydro's installation of smart meters in its modernization of the electricity system

### Attitudes toward New Products and Services

- When buying products and services, I always look for the best price
- When I make decisions, I usually take time to research issues thoroughly
- I am usually the first among my family and friends to try new products



## MORE ON CONSERVATION

- Frequency of having discussions about conservation with...
  - Work colleagues
  - o Family
  - o Neighbours
  - o Other friends
- Conservation messaging
  - o Most motivating message
  - o Second most motivating message
- Lead role in conserving





# DEMOGRAPHICS

- Age
- Gender
- Education
- Employment status
- Main language in the household
- Household composition
- Household income
- Etc.

# PERMISSION FOR ACCOUNT LINKAGE

Electricity consumption for current year + past 2 years





## SUMMARY OF SURVEY CONTENT

- Comprehensive / Wide in scope
- Detailed / Deep
- Requires most respondents to walk through their homes
- Requires basic calculations
- Requires reflection (behaviours)



# INTERVIEWER-LED VERSUS SELF-ADMINISTERED METHODS

# 1. Interviewer-Led

Types

- Telephone surveys
- One-on-one interviews
- Retail intercepts
- In-home / on-site inspections

Pros and Cons

- Comparably greater quality control & completeness ✓
- More proactive sample and quota management ✓
- Typically more expensive  $\mathbf{X}$
- Time constrained for respondents X
- Introduces possibility of interviewer led 'socially desirable' response bias X BChydro FOR GENERATIONS

## INTERVIEWER-LED VERSUS SELF-ADMINISTERED METHODS

## 2. Self-Administered

Types

- Print surveys
- Online surveys / Online panels

Pros and Cons

- More time for respondents to make well-considered responses
- Typically less expensive ✓
- No possibility of interviewer led 'socially desirable' response bias ✓
- Can be more interactive (images, video, etc.) ✓
- Possibly less proactive sample and quota management ×
- Comparably less quality control & completeness ×



### SELECTED METHOD

### Print Survey Packages with Option to Complete Online

- Complete 'coverage' of residential customers by service and mailing address (no coverage bias)
- Self-administered approach affords respondents much more time to make well-considered responses on any given question
- Self-administered approach allows much more time to allow the collection of such a vast array of comprehensive and granular information
- Least expensive method given desired large sample size and the amount of content
- No possibility of interviewer led 'socially desirable' response bias
- Quality control & completeness issues mitigated by the presence of the online option



# **BC HYRO'S ROLE**

- Content
- Design and layout
- Sampling
- Analysis & reporting

# MARKET RESEARCH PARTNER'S ROLE

- Printing services (survey packages and reminder cards)
- Mailing services
- Survey hosting to accommodate online completions
- Key punching (print completes)
- Data integration (print completions with online completions)



# **POPULATION INCLUDES**

- Tariff codes
  - o 1101 Residential Inclining Block (RIB) Rate
  - o 1107 Residential Non-Integrated Area (NIA) Zone 2
  - o 1151 Exempt Residential-NIA Zone 1B
  - o 1180 Small group of customers in Hyder Alaska through Tongass
- Premise codes 10 through 80
  - o 10 House, Duplex
  - o 20 Apartment Suite
  - o 30 Mobile Home
  - o 40 Non-Taxable Farm
  - o 50 Non-Taxable Seasonal Dwelling
  - o 60 Non-Taxable Miscellaneous Residential
  - o 70 Row housing
  - o 80 Non-Taxable Residential Remote
- Open accounts, regardless of open date, but not closed or set to close
   BChydro II
   FOR GENERATIONS

# **POPULATION EXCLUDES**

- Tariff code 1111 (common-use)
- Tariff code 1121/1122 (multi-residential)
- Tariff code 1127 (Zone 2 multi-residential)
- Premise codes outside of 10 through 80 range



## DISTRIBUTION OF POPULATION OF INTEREST Premise Code by Rate

PREMISE CODE (PREMISE TYPE)	Rate 1101	Rate 1107	Rate 1151	Rate 1180	Total	Row percent
10 - HOUSE, DUPLEX	940,689	3,849	1,498	62	946,098	56.4%
20 - APARTMENT SUITE	458,318	124	14	2	458,458	27.3%
30 - MOBILE HOME	65,294	519	162	5	65,980	3.9%
40 - FARM (NON-TAXABLE)	4,781	10	14,439	0	19,230	1.1%
50 - SEASONAL (NON-TAXABLE)	19,668	193	18	3	19,882	1.2%
60 - MISCELLANEOUS RESIDENTIAL (NON-TAXABLE)	14,948	123	246	2	15,319	1.0%
70 - ROW HOUSE	151,368	56	38	0	151,462	9.0%
80 - RESIDENTIAL REMOTE (NON-TAXABLE)	306	5	3	0	314	≈ 0.0%
Total	1,655,372	4,879	16,418	74	1,676,743	100.0%
Column percent	98.7%	0.3%	1.0%	≈ 0.0%	100.0%	



# DISTRIBUTION OF POPULATION OF INTEREST Region by Rate

PREMISE CODE (PREMISE TYPE)	Rate 1101	Rate 1107	Rate 1151	Rate 1180	Total	Row percent
LOWER MAINLAND	965,692	5	7,254	0	972,951	58.0%
VANCOUVER ISLAND	354,834	14	2,876	0	357,724	21.3%
SOUTHERN INTERIOR	194,846	5	3,060	0	197,911	11.8%
NORTH	140,000	4,855	3,228	74	140,000	8.8%
Total	1,655,372	4,879	16,418	74	1,676,743	100.0%
Column percent	98.7%	0.3%	1.0%	≈ 0.0%	100.0%	



# DISTRIBUTION OF POPULATION OF INTEREST Premise Code by Region

PREMISE CODE (PREMISE TYPE)	Lower Mainland	Vancouver Island	Southern Interior	North	Total	Row percent
010 - HOUSE, DUPLEX	484,469	234,402	128,983	98,244	946,098	56.4%
020 - APARTMENT SUITE	345,579	73,665	23,638	15,576	458,458	27.3%
030 - MOBILE HOME	11,057	17,072	20,376	17,475	65,980	3.9%
040 - FARM (NON-TAXABLE)	8,344	3,069	3,719	4,098	19,230	1.1%
050 - SEASONAL (NON-TAXABLE)	4,249	3,978	7,024	4,631	19,882	1.2%
060 - MISCELLANEOUS RESIDENTIAL (NON-TAXABLE)	1,771	5,676	4,370	3,502	15,319	1.0%
070 - ROW HOUSE	117,463	19,843	9,686	4,470	151,462	9.0%
080 - RESIDENTIAL REMOTE (NON-TAXABLE)	19	19	115	161	314	≈ 0.0%
Total	972,951	357,724	197,911	148,157	1,676,743	100.0%
Column percent	58.0%	21.3%	11.8%	8.8%	100.0%	



# DISTRIBUTION OF POPULATION OF INTEREST Premise Code Collapse by Region

PREMISE CODE (PREMISE TYPE)	Lower Mainland	Vancouver Island	Southern Interior	North	Total	Row percent
HOUSE / DUPLEX 10 - HOUSE, DUPLEX 40 - FARM (NON-TAXABLE) 50 - SEASONAL (NON-TAXABLE)	497,062	241,449	139,726	106,973	985,210	58.8%
APARTMENT / CONDOMINIUM 20 - APARTMENT SUITE	345,579	73,665	23,638	15,576	458,458	27.3%
MOBILE HOME / OTHER 30 - MOBILE HOME 60 - MISCELLANEOUS RESIDENTIAL (NON-TAXABLE) 80 - RESIDENTIAL REMOTE (NON-TAXABLE)	12,847	21,138	24,861	22,767	81,613	4.9%
<b>ROW HOUSE / TOWNHOUSE</b> 70 - ROW HOUSE	117,463	19,843	9,686	4,470	151,462	9.0%
Total	972,951	357,724	197,911	148,157	1,676,743	100.0%
Column percent	58.0%	21.3%	11.8%	8.8%	100.0%	



#### DRAWING THE SAMPLE

From the corporation's billing system...

- Apply the population criteria: filter-out ineligible accounts
- Draw a regionally disproportionate random sample
  - Typically 23,000 accounts in total; randomly draw 5,750 accounts from each of the 4 regions ⇒ affords larger regional samples for reliable 'deep dives'
  - Tariff code and premise code allowed to fall-out naturally within each region
  - Accounts with incomplete service and/or mailing addresses are discarded and replaced
- Draw any requested oversamples
  - Typically 2,000 accounts in total
  - NIA accounts
  - E-Plus accounts



### DRAWN SAMPLE

PREMISE CODE (PREMISE TYPE)	Lower Mainland	Vancouver Island	Southern Interior	North	Total	Row percent
HOUSE / DUPLEX 10 - HOUSE, DUPLEX 40 - FARM (NON-TAXABLE) 50 - SEASONAL (NON-TAXABLE)	2,949	3,904	4,080	4,183	15,116	65.7%
APARTMENT / CONDOMINIUM 20 - APARTMENT SUITE	2,029	1,159	664	576	4,428	19.3%
MOBILE HOME / OTHER 30 - MOBILE HOME 60 - MISCELLANEOUS RESIDENTIAL (NON-TAXABLE) 80 - RESIDENTIAL REMOTE (NON-TAXABLE)	76	367	726	827	1,996	8.7%
ROW HOUSE / TOWNHOUSE 70 - ROW HOUSE	696	320	280	164	1,460	6.3%
Total	5,750	5,750	5,750	5,750	23,000	100.0%
Column percent	25.0%	25.0%	25.0%	25.0%	100.0%	

Actual drawn sample for the 2014 REUS



# **IN-FIELD LOGISTICS**

- Surveys printed and delivered via Canada Post
  - Delivered to the mailing address (in most cases, same as the service address)
  - Delivered inside BC Hydro envelopes
  - About 1,500 survey packages also include a translated 'language' insert to acknowledge diversity and promote response rates
- Send reminder cards
  - Exclude responders
  - Promote the online survey (especially useful for those who have misplaced their print survey)
- Key punch print surveys as they flow in, and integrate with online surveys
- Elapsed time
  - Survey deadline communicated as being about 4 weeks, but up to 7 weeks allowed
  - A total of 8-10 weeks for data turnaround back to BC Hydro



## FINAL SURVEY INCLUSION

- Completeness of surveys for inclusion
  - Must have attempted to complete all survey sections up to the lighting section
  - Accept drop-offs at the lighting section due to its complexity and due to the fact that all other end-use content precedes it
  - Exceptions are permitted whereby 'missing values' can often imply the absence of the end-uses (e.g. space cooling, pools and hot tubs, etc.)
- Removal of duplicates
  - Some customers complete both a print survey and an online survey
- Removal of surveys without survey ids
  - Some customers who complete and return the print survey tear-off the survey id and customer contact address information
  - Prohibits assigning a region and a weight to the survey
- Typically about 2-4 percent of all returned surveys are excluded



# DATA WEIGHTING

- The returned survey sample must be statistically weighted to account for at the very least – the regionally disproportionate accounts that were drawn
  - o Can only base weights on parameters with known population distributions
  - When there is choice, it is most sensible to choose parameters that may likely have an influence on the study's main target parameters of interest
  - Given this is a longitudinal study primarily of electrical stock, when there is a choice, it is most sensible to choose parameters that are stable over the short to mid-term, rather than parameters that are dynamic or influenced by extraneous factors (e.g. consumption is influenced by weather)



# DATA WEIGHTING

- The REUS utilizes two-stage weighting: premise type (4 categories) by/within region (4 categories)
  - Weighting by region corrects for the disproportionate sample that is drawn, and the accompanying regionally disproportionate completed surveys
  - In doing so, weighting by region also 'pulls' other parameters correlated to region relatively closer to their expected distributions (e.g. customer contact age, education, household income, insulation levels, space heating fuel, space cooling stock, electricity consumption, etc. because these all vary by region)
  - Weighting by premise type (with region) also 'pulls' other parameters closer to their expected distributions (e.g. customer contact age, household income, household size, life stage, space heating fuel, space cooling stock, electricity consumption, etc. because these all vary by premise type)



# DATA WEIGHTING

- Verification of premise type for data weighting
  - Corporation's billing system has customer account premise type (premise code), largely based on address algorithms and recently, account open information
  - Leverage an account's premise type as coded in the billing system to inform missing values or inconsistencies in the related survey
  - In the event of irreconcilable differences, a household's reported premise type is always leveraged in the weighting procedure not the billing system's

What type of home structure is this?

 $\square^1$  Single detached house

 $\square^2$  Duplex

 $\square^3$  Row/townhouse (3 or more units attached, each with separate entrance)

□<sup>4</sup> Apartment/condominium

□<sup>5</sup> Mobile home/manufactured home

□<sup>98</sup>Other (please specify): \_\_\_\_\_



### FINAL 2014 SAMPLE DISTRIBUTION (UNWEIGHTED)

PREMISE CODE (PREMISE TYPE)	Lower Mainland	Vancouver Island	Southern Interior	North	Total	Row percent
HOUSE / DUPLEX	808 (10.8%)	1,524 (20.5%)	1,495 (20.1%)	1,301 (17.5%)	5,128	68.8%
APARTMENT / CONDOMINIUM	542 (7.3%)	355 (4.8%)	168 (2.3%)	103 (1.4%)	1,168	15.7%
MOBILE HOME / OTHER	28 (0.4%)	139 (1.9%)	228 (3.1%)	233 (3.1%)	628	8.4%
ROW HOUSE / TOWN HOUSE	196 (2.6%)	141 (1.9%)	127 (1.7%)	63 (0.8%)	527	7.1%
Total	1,574	2,159	2,018	1,700	7,451	100.0%
Column percent	21.1%	29.0%	27.1%	22.8%	100.0%	

#### **POPULATION DISTRIBUTION**

#### Weight all records in this survey cell by 2.74

PREMISE CODE (PREMISE TYPE)	Lower Mainland	Vancouver Island	Southern Interior	North	Total	Row percent
HOUSE / DUPLEX	497,062 ¥ (29.6%)	241,449 (14.4%)	139,726 (8.3%)	106,973 (6.4%)	985,210	58.8%
APARTMENT / CONDOMINIUM	345,579 (20.6%)	73,665 (4.4%)	23,638 (1.4%)	15,576 (0.9%)	458,458	27.3%
MOBILE HOME / OTHER	12,847 (0.8%)	21,138 (1.3%)	24,861 (1.5%)	22,767 (1.4%)	81,613	4.9%
ROW HOUSE / TOWNHOUSE	117,463 (7.0%)	19,843 (1.2%)	9,686 (0.6%)	4,470 (0.3%)	151,462	9.0%
Total	972,951	357,724	197,911	148,157	1,676,743	100.0%
Column percent	58.0%	21.3%	11.8%	8.8%	100.0%	



## FINAL NOTES ABOUT THE 2014 REUS

Sample size = 7,451 (excludes E-Plus oversample)

• Print = 5,489; Online = 1,962

- Response rate = 33% (discounts 361 undeliverable surveys)
- Maximum margin of error ± 1.5%, at the 95% level of confidence
- Number of parameters in a typical REUS data set  $\approx$  1,400 1,700 Also note...
- For analytics (post-weighting) involving premise type, duplexes are typically binned with row houses and townhouses
  - Addresses the fact that shared walls impact a household's space heating load
  - And therefore, helps to account for some variance in household electricity consumption


### REWEIGHTING FOR RATE DESIGN ANALYTICS

- Must have respondent's permission to link their electricity consumption to their REUS data
  - Exclude non-permissions: 823 (11%) in the 2014 REUS
- RIB analytics to reflect 'up and running' households
  - Exclude newly opened/closed accounts whereby consumption is likely ramping up or ramping down
- For homogeneity, RIB analytics conducted strictly among 1101s
  - Exclude any 1107s, 1151s, 1180s that completed the survey
- Re-weight the eligible RIB sample back to the population of interest
  - The REUS itself is a good proxy of the overall population
  - Can now weight back to not only on known 1) region and 2) premise type population distributions, but also on 3) validated space heating distributions



### SPACE HEATING CODING

Main and any secondary space heating systems (select from 22)

Please indicate the Main System you use to heat this home.

If the home uses more than one heating system, then indicate the one system used to heat most of your home as the Main Heating System and any additional systems as Other Heating Systems

- Look for and reconcile improbable heating systems (e.g. furnaces, wood stoves, wall heaters in apartments; gas or propane systems where there is no gas or propane distribution or delivery, etc.)
- If respondents selects multiple mains, then we choose the more substantial infrastructure, or newest infrastructure



### SPACE HEATING CODING

Main and any secondary space heating fuels

Please indicate the Main Heating Fuel used for the Main Heating System in this home.

*If the home also uses Other Heating Systems, then indicate their corresponding fuels as Other Heating Fuels.* 

- Consistency checks between main system and main fuel; secondary systems(s) and secondary fuel(s)
- Look for and reconcile impossible system and fuel combinations
- Leverage an account's space heating code in the billing system to inform missing values or inconsistencies in the related survey



- In the development of its low income DSM program several years ago, BC Hydro's Residential Marketing Department chose low income cut-offs (LICOs) as the preferred method of defining and measuring low income:
  - Statistics Canada releases LICO updates annually using the consumer price index;
  - LICOs include required spending on a comprehensive set of basic necessities and not just on one specific component such as housing or energy costs;
  - LICOs are sensitive to family and community size;
  - LICOs are used by two of the major low income energy efficiency programs in Canada: Hydro Quebec and the Ontario Power Authority
- BC Hydro chose to use pre-tax rather than after-tax income levels and thresholds in the development and eventual administration of the program:
  - Among other reasons, pre-tax income levels are easier for customers and survey respondents – to think about and report



- LICO rate is defined as the percentage of families or households which fall below a low income threshold:
  - ...that being, an income level whereby a family is spending a larger share of its total income on the necessities of food, shelter and clothing than does an average family in an appropriate comparison group (the lower a household's income, a greater percentage of the total is tied to the necessities of living);
  - The premise being, that a family spending a substantially larger share of its income on those items would be in strained circumstances
- The threshold is currently set at an income level whereby a family is expected to spend 20 percentage points more of its income on these necessities than the average family in the comparison group
  - There are 35 comparison groups, and thus LICO thresholds, based on 7 household sizes and 5 community sizes (intended to capture differences in the cost of living between rural and urban areas)



#### 2013 Pre-Tax LICO Table

	Community Size (based on Rural, Census Agglomeration and Census Metropolitan Area statistics)				
Household size	Rural	Less than 30,000 inhabitants	Between 30,000 and 99,999 inhabitants	Between 100,000 and 499,999	500,000 or more
1 person	16,426	18,688	20,423	20,550	23,861
2 persons	20,449	23,263	25,424	25,582	29,706
3 persons	25,139	28,599	31,256	31,450	36,520
4 persons	30,523	34,725	37,950	38,185	44,340
5 persons	34,618	39,384	43,041	43,307	50,290
6 persons	39,045	44,419	48,544	48,845	56,718
7 or more persons	43,470	49,453	54,047	54,381	63,147

- For each customer household, LICO flagging draws on 3 parameters
  - o 1) Household income, 2) household size, and 3) household's community size
- As an example, a family comprised of 4 persons living in a rural area would be considered to be low income if their total household income is <u>below</u> \$30,523



- For every REUS survey record...
  - Match in the population of its Census Metropolitan Area (CMA) based on its postal code
  - To serve as a surrogate in the event of missing values, also match in the neighborhood's mean and median household income levels
  - Flag the customer account as low income if its total income is below the LICO cut-point corresponding to its household size and its CMA area
  - Consider neighborhood level information should the survey record be missing income and/or household size
  - Consider neighborhood level information should the LICO cut-point be within the household's income bracket
- Every record must be tagged as LICO or not-LICO due to the fact that missing values (flags) will bias the estimation of the overall incidence of low income households
- Flagging is conducted independently by two researchers, then compared. Differences are investigated and reconciled
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  FOR GENERATIONS

- The precision of BC Hydro's low income classification procedure is limited by the reporting and the accuracy of respondents' household sizes and total household incomes
- Precision is also confounded by the fact that the income ranges used in the end-use survey are broader than the relatively smaller distances between thresholds or cut-points in the LICO tables:

□<sup>1</sup> Under \$20,000
□<sup>2</sup> \$20,000 to under \$30,000
□<sup>3</sup> \$30,000 to under \$40,000
□<sup>4</sup> \$40,000 to under \$50,000
□<sup>5</sup> \$50,000 to under \$60,000
□<sup>6</sup> \$60,000 to under \$70,000

□<sup>99</sup>Prefer not to say

□<sup>7</sup> \$70,000 to under \$80,000
□<sup>8</sup> \$80,000 to under \$90,000
□<sup>9</sup> \$90,000 to under \$100,000
□<sup>10</sup>\$100,000 to under \$110,000
□<sup>11</sup>\$110,000 to under \$120,000
□<sup>12</sup>\$120,000 or over



Keep in mind...

- The estimated incidence of low income BC Hydro customers will measure lower than the provincial incidence published by Statistics BC/Canada because...
  - BC Hydro estimates the incidence of low income customer <u>households</u> (accounts) whereas Statistics Canada/BC typically reports the incidence of low income <u>persons</u> in the province ⇒ two different populations
  - Those living in low income or subsidized housing in which their use of electricity is included in their rent are not BC Hydro account holders ⇒ the corporation's population of residential customers likely excludes some of those having the very lowest of incomes



Incidence of Low Income among BC Hydro Residential Customer Households and Incidence of Low Income among Persons in British Columbia<sup>1</sup>



<sup>1</sup> Source: Statistics Canada, CANSIM table 202-0804, based on low-income pre-tax cutoffs, 1992 base.

